



PHU NHUAN JEWELRY JOINT STOCK COMPANY

Separate Interim Financial Statements

For the three month period ended 31 December 2020

Phu Nhuan Jewelry Joint Stock Company
Separate Financial Statements Q4.2020
31 December 2020

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Phu Nhuan Jewelry Joint Stock Company

GENERAL INFORMATION

COMPANY

Phu Nhuan Jewelry Joint Stock Company (the "Company") was incorporated in Vietnam, under the Business Registration Certificate No. 0300521758 issued by the Department of Planning and Investment of Ho Chi Minh City on 2 January 2004, and amended Business Registration Certificates.

The Company has been listed on the Ho Chi Minh Stock Exchange ("HOSE") with PNJ code since 23 March 2009 pursuant to Decision No.129/DKNY issued by the General Director of HOSE on 26 December 2008.

The Company's head office is located at 170E Phan Dang Luu Street, Ward 3, Phu Nhuan District, Ho Chi Minh City, Vietnam.

BOARD OF DIRECTORS

Members of the Board of Directors of the Company during the period and as of the date of this report are as follow:

Mrs. Cao Thi Ngoc Dung	Chairwoman
Mr. Le Tri Thong	Vice Chairman
Mr. Le Huu Hanh	Member
Mr. Le Quang Phuc	Member
Mr. Nguyen Tuan Hai	Member
Mrs. Dang Thi Lai	Member
Mrs. Huynh Thi Xuan Lien	Member
Mrs. Tieu Yen Trinh	Member
Mrs. Tran Phuong Ngoc Thao	Member

BOARD OF SUPERVISORS

Members of the Board of Supervisors of the Company during the period and as of the date of this report are as follows:

Mr. Nguyen Thanh Du	Head of Board of Supervisors
Mrs. Nguyen Ngoc Hue	Member
Mr. Le Anh Duc	Member

BOARD OF MANagements

Members of board of management during the period and as of the date of this report are as follows:

Mr. Le Tri Thong	General Director
Mrs. Dang Thi Lai	Chief of Finance – Operation Officer
Mr. Phan Nguyen Hoai Anh	Acting Director of Marketing Division
Mr. Dao Trung Kien	Chief Strategy Officer
Mr. Dang Hai Anh	Chief Information Officer
Mr. Nguyen Anh Hung	Director of Human Resources
Mr. Duong Quang Hai	Chief Accountant

* Since 10 August 2020, the Board of Director assigned Mr. Le Tri Thong to manage and operate:

- Customer and Retail Division
- Supply Chain Division

LEGAL REPRESENTATIVE

The legal representative of the Group during the period and at the date of this report is Mr. Le Tri Thong.


BALANCE SHEET
QUARTER 4 – 31 December 2020

Unit: VND


ITEM	Code	Note	31/12/2020	1/1/2020
A	CURRENT ASSETS	100	6,474,649,388,077	6,682,090,576,699
I	Cash and cash equivalents	110	228,463,983,404	82,586,849,294
1	Cash	111	228,463,983,404	82,586,849,294
III	Current accounts receivable	130	630,326,326,092	932,945,866,003
1	Trade receivables	131	42,741,333,285	96,534,570,471
2	Advances to suppliers	132	571,620,933,833	731,834,000,148
5	Receivables from short-term loans	135	50,000,000,000	100,000,000,000
6	Other receivables	136	12,463,883,751	4,093,499,097
7	Provisions for doubtful receivables (*)	137	(46,559,069,745)	-
8	Shortage of assets awaiting resolution	139	59,244,968	483,796,287
IV	Inventories	140	5,545,614,607,458	5,600,042,475,851
1	Inventories	141	5,545,614,607,458	5,600,042,475,851
V	Other current assets	150	70,244,471,123	66,515,385,551
1	Short-term prepaid expenses	151	60,983,508,549	66,450,661,055
2	Value added tax to be reclaimed	152	9,260,962,574	-
3	Tax and other receivables from the State Budget	153	-	64,724,496
B	NON-CURRENT ASSETS	200	1,492,980,532,386	1,278,105,627,829
I	Non-current receivables	210	73,087,785,912	67,305,344,776
6	Other non-current receivables	216	73,087,785,912	67,305,344,776
II	Fixed assets	220	816,679,203,148	829,804,515,778
1	Tangible fixed assets	221	179,965,644,686	182,749,211,876
	- Cost	222	328,768,290,663	303,405,749,655
	- Accumulated depreciation (*)	223	(148,802,645,977)	(120,656,537,779)
3	Intangible fixed assets	227	636,713,558,462	647,055,303,902
	- Cost	228	669,060,757,659	666,299,045,857
	- Accumulated depreciation (*)	229	(32,347,199,197)	(19,243,741,955)
IV	Non-current assets in progress	240	30,183,906,350	28,192,987,250
2	Construction in progress	242	30,183,906,350	28,192,987,250
V	Long-term investments	250	310,000,000,000	140,000,000,000
1	Investment in subsidiaries	251	340,000,000,000	170,000,000,000
2	Investments in other entities	253	395,271,613,400	395,271,613,400
3	Provision for long-term investments	254	(425,271,613,400)	(425,271,613,400)
VI	Other long-term assets	260	263,029,636,976	212,802,780,025
1	Long-term prepaid expenses	261	174,314,839,953	125,671,315,366
2	Deferred income tax assets	262	88,714,797,023	87,131,464,659
	TOTAL ASSETS	270	7,967,629,920,463	7,960,196,204,528

BALANCE SHEET
QUARTER 4 – 31 December 2020

C	LIABILITIES	300	2,819,891,308,781	3,440,009,205,304
I	Current liabilities	310	2,810,745,215,781	3,432,402,203,304
1	Short-term trade account payables	311	467,421,998,503	619,571,810,553
2	Short-term advances from customers	312	78,453,544,728	58,403,718,325
3	Tax and other receivables from the State Budget	313	205,321,597,778	165,567,273,128
4	Payables to employees	314	244,814,397,938	175,648,804,619
5	Short-term accrued expenses	315	42,163,045,770	40,171,657,351
9	Other short-term payables	319	68,515,458,771	48,233,642,368
10	Short-term borrowings	320	1,588,817,635,703	2,234,770,938,231
12	Bonus and welfare fund	322	115,237,536,590	90,034,358,729
II	Non-current liabilities	330	9,146,093,000	7,607,002,000
7	Other long-term liabilities	337	526,168,000	476,006,000
8	Long-term borrowings	338	-	3,700,000,000
12	Provision for long-term payables	342	8,619,925,000	3,430,996,000
D	EQUITY	400	5,147,738,611,682	4,520,186,999,224
I	Owner's equity	410	5,147,738,611,682	4,520,186,999,224
1	Owner's contributed capital	411	2,276,123,620,000	2,252,935,850,000
2	Share premium	412	991,261,882,458	968,074,112,458
5	Treasury shares	415	(3,384,090,000)	(2,101,090,000)
8	Investment and development fund	418	372,779,556,918	313,083,556,918
11	Undistributed earnings	421	1,510,957,642,306	988,194,569,848
	Undistributed earnings of previous years	421a	613,766,393,848	8,315,394,986
	Undistributed earnings of the current year	421b	897,191,248,458	979,879,174,862
	TOTAL RESOURCES	440	7,967,629,920,463	7,960,196,204,528


Nguyen Thanh Dat
Preparer


Duong Quang Hai
Chief Accountant


Le Tri Thong
General Director



20 January 2021

Phu Nhuan Jewelry Joint Stock Company

Form B02a-DN

SEPARATE INCOME STATEMENT
QUARTER 4 – 2020

NO.	ITEMS	Code	Note	Q4/2020	Q4/2019	YTD 2020	YTD 2019
1	Gross revenue from sale of goods and services rendered	01	15	6,648,955,377,800	5,272,900,604,116	18,249,207,303,760	15,097,878,887,552
2	Deductions	02		54,575,681,584	49,840,291,331	163,140,746,157	136,566,152,783
3	Net revenue from sale of goods and services rendered	10		6,594,379,696,216	5,223,060,312,785	18,086,066,557,603	14,961,312,734,769
4	Costs of goods sold and services rendered	11	16	5,473,492,251,219	4,269,843,624,466	14,814,605,656,076	11,735,945,301,285
5	Gross profit from sale of goods and services rendered	20		1,120,887,444,997	953,216,688,319	3,271,460,901,527	3,225,367,433,484
6	Financial incomes	21		1,142,888,418	675,714,488	2,245,280,357	4,252,790,847
7	Financial expenses	22	17	28,251,846,725	45,166,314,959	136,498,374,172	141,834,207,929
	<i>In which: interest expense</i>	23		26,570,202,306	35,000,275,690	132,606,524,473	109,701,338,257
8	Selling expenses	25	18	421,200,336,104	334,084,935,714	1,335,106,694,296	1,230,387,363,412
9	General and administrative expenses	26	18	201,742,138,206	113,994,085,047	495,909,067,684	408,175,075,416
10	Operating profit	30		470,836,012,380	460,647,067,087	1,306,192,045,732	1,449,223,577,574
11	Other income	31		2,154,580,287	758,507,263	4,724,316,142	3,933,921,321
12	Other expense	32		1,122,976,834	151,791,559	8,050,661,786	3,580,227,262
13	Net other profit	40		1,031,603,453	606,715,704	(3,326,345,644)	353,694,059
14	Accounting profit before tax	50		471,867,615,833	461,253,782,791	1,302,865,700,088	1,449,577,271,633
15	Business income tax-current	51	19	105,464,006,274	94,295,348,908	272,183,368,394	293,343,935,792
16	Business income tax-deferred	52		(1,583,332,364)	(1,779,639,821)	(1,583,332,364)	(1,779,639,821)
17	Net profit after corporate income tax	60		367,986,941,923	368,738,073,704	1,032,265,664,058	1,158,012,975,662



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Nguyen Thanh Dat
Preparer
20 January 2021

Duong Quang Hai
Chief Accountant

Le Tri Thong
General Director

SEPARATE CASH FLOW STATEMENT
For the year 2020 ended on 31 December 2020

No.	ITEMS	Code	CURRENT YEAR	PREVIOUS YEAR
I	Cash flows from operating activities			
1	Profit before tax	01	1,302,865,700,088	1,449,577,271,633
2	Adjustment for			
	- Depreciation and amortization	02	41,386,925,275	34,838,963,175
	- Provisions	03	46,559,069,745	30,000,000,000
	- Foreign exchange gain/loss	04	(804,643,604)	(1,242,529,054)
	- Profit (loss) from investing activities	05	2,451,212,946	(3,740,518,903)
	- Interest expense	06	132,606,524,473	109,701,338,257
3	Operating profit before changes in working capital	08	1,525,064,788,923	1,619,134,525,108
	- Increase/Decrease in receivables	09	191,081,790,952	(711,312,404,770)
	- Increase/Decrease in inventories	10	54,427,868,393	(780,175,746,510)
	- Increase/Decrease in payables	11	(98,643,565,283)	154,122,437,896
	- Increase/Decrease in prepaid expenses	12	(43,176,372,081)	(38,683,530,822)
	- Interest paid	14	(133,501,763,936)	(108,653,972,896)
	- Corporate income tax paid	15	(237,842,086,643)	(275,691,386,747)
	- Other payments from operating activities	17	(62,336,797)	(20,260,223,341)
	Net cash flows (used in) from operating activities	20	1,257,348,323,528	(161,520,302,082)
II	Cash flows from investing activities			
1	Acquisition and construction of fixed assets	21	(31,970,847,519)	(189,614,177,470)
2	Proceeds from sale, disposals of fixed assets	22	133,567,536	1,774,979,478
3	Expenditures on loans and purchase of debt instruments fr	23	-	(94,000,000,000)
4	Proceeds from lending or repurchase of debt instruments fr	24	50,000,000,000	-
5	Expenditures on equity investments in other entities	25	(170,000,000,000)	(10,000,000,000)
7	Interest earned and dividends received	27	(102,132,124)	2,428,864,048
	Net cash flows (used in) from investing activities	30	(151,939,412,107)	(289,410,333,944)
III	Cash flows from financing activities			
1	Proceeds from issuing shares	31	46,375,540,000	68,932,500,000
2	Prepayment to shareholders	32	(1,283,000,000)	(2,094,000,000)
3	Proceeds from borrowings	33	6,388,352,533,973	5,047,550,445,086
4	Repayments of borrowings	34	(7,038,005,836,501)	(4,387,362,004,881)
6	Dividend paid	36	(354,971,014,783)	(343,875,424,770)
	Net cash flows (used in) from financing activities	40	(959,531,777,311)	383,151,515,435
	Net decrease in cash and cash equivalents	50	145,877,134,110	(67,779,120,591)
	Cash and cash equivalents at beginning of period	60	82,586,849,294	150,227,254,450
	The effects of changes in foreign exchange	61	-	138,715,435
	Cash and cash equivalents at ending of period	70	228,463,983,404	82,586,849,294


Nguyen Thanh Dat
Preparer
20 January 2021


Duong Quang Hai
Chief Accountant


Le Tri Thong
General Director



Phu Nhuan Jewelry Joint Stock Company

NOTES TO THE SEPARATE FINANCIAL STATEMENTS
As of date and for Quarter 4 ended on 31 December 2020

I. CORPORATE INFORMATION

Operating industry and principal activities

The Company's principal activities are to trade gold, silver, jewelry and gemstones, and to import and export jewelry in gold, silver and gemstones.

Normal production and business cycle

The Company's normal production and business cycle is carried out for a time period of 12 months or less.

The Company's structure

The Company's head office is located at 170E Phan Dang Luu Street, Ward 3, Phu Nhuan District, Ho Chi Minh City, Vietnam.

The number of employees as at 31 December 2020 was 4,609 (as at 31 December 2019: 4,784).

As at 31 December 2020, the Company's subsidiaries were:

- CAO Fashion Company Limited (CAF) – Subsidiary
- PNJ Laboratory Company Limited (PNJL) – Subsidiary
- Customer Era Company Limited (CECL)– Subsidiary
- PNJ Jewelry Production and Trading Company Limited (PNJP)– Subsidiary

As at 31 December 2020, the Company has also fifty-six (56) branches and three hundred thirty four (334) retail shops located in various provinces and cities in Vietnam, in which, the big branches were:

- Branch of Phu Nhuan Jewelry Joint Stock Company- Ha Noi Branch
- Branch of Phu Nhuan Jewelry Joint Stock Company- Da Nang Branch
- Branch of Phu Nhuan Jewelry Joint Stock Company- Can Tho Branch
- Branch of Phu Nhuan Jewelry Joint Stock Company- Tay Nguyen Branch
- Branch of Phu Nhuan Jewelry Joint Stock Company- Bien Hoa Branch

II. ACCOUNTING CONVENTION AND FINANCIAL YEAR

Accounting convention

The accompanying separate financial statements, expressed in Vietnam Dong (VND), are prepared under the historical cost convention and in accordance with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting.

The accompanying separate financial statements are presented to reflect the balance sheet as at the end of reporting period, the income statement and separate cash flow statements for the period then ended. Therefore, the Company does not consolidate the investments in subsidiaries in the separate financial statements.

The accompanying separate financial statements are not intended to present the financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Vietnam.

Financial year

The Company's financial year begins on 01 January and ends on 31 December.

Phu Nhuan Jewelry Joint Stock Company

NOTES TO THE SEPARATE FINANCIAL STATEMENTS
As of date and for Quarter 4 ended on 31 December 2020

III. ADOPTION OF NEW ACCOUNTING GUIDANCE

On 21 March 2016, the Ministry of Finance issued Circular No. 53/2016/TT-BTC ("Circular 53") amending and supplementing certain articles of Circular No.200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance guiding the accounting regime for enterprises. Circular 53 is effective for the financial years beginning on or after 01 January 2016. The Board of Directors has adopted Circular 53 in the preparation and presentation of the Company's separate financial statements in conformity with current regulations.

IV. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Estimates

The preparation of separate financial statements in conformity with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosures of contingent assets and liabilities at the date of the separate financial statements and the reported amounts of revenues and expenses during the financial year. Although these accounting estimates are based on the management's best knowledge, actual results may differ from those estimates.

Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, demand deposits and short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

Held-to-maturity investments

Held-to-maturity investments comprise investments that the Company has the positive intent or ability to hold to maturity, including term deposits.

Held-to-maturity investments are recognised at acquisition date and initially stated at cost and any directly attributable costs. Interests in held-to-maturity investments after acquisition is recognised in the income statement based on accrual basis. Other interests received before acquisition date are deducted from the cost of the investments.

Held-to-maturity investments are carried at cost less provision for impairment.

Provisions for impairment of held-to-maturity investments are made in accordance with prevailing accounting regulations.

Investments in subsidiaries, joint ventures, associates

Investment in subsidiaries

A subsidiary is an entity over which the Company has control. Control is achieved where the Company has the power to govern the financial and operating policies of an investee enterprise so as to obtain benefits from its activities.

Investments in associates

An associate is an entity over which the Company has significant influence and that is neither a subsidiary nor an interest in joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee but not control or joint control over those policies.

Interests in subsidiaries, joint ventures and associates are initially recognised at cost. The Company's share of the net profit of the investee after acquisition is recognised in the income statement. Other distributions received other than such profit share are deducted from the cost of the investments as recoverable amounts.



Phu Nhuan Jewelry Joint Stock Company

NOTES TO THE SEPARATE FINANCIAL STATEMENTS As of date and for Quarter 4 ended on 31 December 2020

Investments in subsidiaries, joint ventures and associates are carried in the balance sheet at cost less provision for impairment of such investments (if any).

Equity investments in other entities

Equity investments in other entities represent the Company's investments in ordinary shares of the entities over which the Company has no control, joint control, or significant influence.

Equity investments in other entities are carried at cost less provision for impairment.

Provisions for impairment of investments

Provisions for impairment of investments in subsidiaries, joint ventures and associates are made in accordance with Circular No. 228/2009/TT-BTC dated 08 August 2018 issued by the Ministry of Finance on "Guiding the appropriation and use of provisions for devaluation of inventories, loss of financial investments, bad debts and warranty for products, goods and construction works at enterprises".

Receivables

Receivables represent the amounts recoverable from customers or other debtors and are stated at book value less provision for doubtful debts.

Provisions for doubtful debts are set up under the provisions of Circular No. 48/2019 / TT-BTC dated August 8, 2019 of the Ministry of Finance

Inventories

Inventories are stated at the lower of cost and net realisable value. Cost comprises direct materials and where applicable, direct labour costs and those overheads that have been incurred in bringing the inventories to their present location and condition. Cost is calculated using the weighted average method. Net realisable value represents the estimated selling price less all estimated costs to completion and costs to be incurred in marketing, selling and distribution.

Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less accumulated depreciation. The costs of purchased tangible fixed assets comprise their purchase prices and any directly attributable costs of bringing the assets to their working condition and location for their intended use.

Tangible fixed assets are depreciated using the straight-line method over their estimated useful lives as follows:

	Current year
	(Years)
Buildings and structures	03 - 25
Machinery and equipment	03 - 15
Motor vehicles	04 - 10
Office equipment	03 - 08

Gain or loss resulting from sales and disposals of tangible fixed assets is the difference between profit from sales or disposals of assets and their residual values and is recognised in the income statement.

Phu Nhuan Jewelry Joint Stock Company

NOTES TO THE SEPARATE FINANCIAL STATEMENTS

As of date and for Quarter 4 ended on 31 December 2020

Leasing

Leases where substantially all the rewards and risks of ownership of assets remain with the leasing company are accounted for as operating leases. Rentals payable under operating leases are charged to the income statement on a straight-line basis over the term of the relevant lease.

Intangible assets and amortization

Intangible assets represent computer software that is stated at cost less accumulated amortisation and is amortized on the straight-line basis in 3 years.

Land use rights are recorded as an intangible asset on the balance sheet when the Company received the certificate of land use rights. Historical cost of land use rights includes all costs directly related to transfer of assets into ready for use status and are not amortized because land use rights have long usage time.

Construction in progress

Properties in the course of construction for selling, are carried at cost. Cost includes land use rights and construction cost for trade centers and stores in accordance with the Company's accounting policy. Depreciation of these assets, on the same basis as other assets, commences when the assets are ready for their intended use.

Prepayments

Prepayments are expenses which have reported as short-term or long-term prepayments in the balance sheet and are amortized over the period for which the amount are paid or the period in which economic benefits are generated in relation to these expenses.

The following types of expenses are recorded as long term prepayments:

- Prepaid rental includes land and shop rental prepaid for many years under operating lease contracts which are amortized over the lease term;
- Tools and consumables with large value issued in use which can be used for more than one year
- Others which are amortized to the income statement over 2 to 3 years.

Borrowing costs

Interest expense includes interest and other costs incurred related to the loans of the Company and is recorded to the expenses incurred during the year.

Revenue recognition

Revenue from the sale of goods is recognised when all five (5) following conditions are satisfied:

- (a) the Company has transferred to the buyer the significant risks and rewards of ownership of the goods;
- (b) the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- (c) the amount of revenue can be measured reliably;
- (d) it is probable that the economic benefits associated with the transaction will flow to the Company; and
- (e) the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Revenue of a transaction involving the rendering of services is recognised when the outcome of such transactions can be measured reliably. Where a transaction involving the rendering of services is attributable to several periods, revenue is recognised in each period by reference to the percentage of completion of the transaction at the balance sheet date of

Phu Nhuan Jewelry Joint Stock Company

NOTES TO THE SEPARATE FINANCIAL STATEMENTS

As of date and for Quarter 4 ended on 31 December 2020

that period. The outcome of a transaction can be measured reliably when all four (4) following conditions are satisfied:

- (a) the amount of revenue can be measured reliably;
- (b) it is probable that the economic benefits associated with the transaction will flow to the Company;
- (c) the percentage of completion of the transaction at the balance sheet date can be measured reliably; and
- (d) the costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

Interest income is accrued on a time basis, by reference to the principal outstanding and at the applicable interest rate.

Dividend income from investments is recognised when the Company's right to receive payment has been established.

Severance allowance payable

The severance allowance for employees is accrued at the end of each reporting period for all employees having worked at the Company for full 12 months and above. Working time serving as the basis for calculating severance allowance shall be the total actual working time subtracting the time when the employees have made unemployment insurance contributions as prescribed by law, and the working time when severance allowance has been paid to the employees. The allowance made for each year of service equals to a half of an average monthly salary under the Vietnamese Labour Code, Social Insurance Code and relevant guiding documents. The average monthly salary used for calculation of severance allowance shall be adjusted to be the average of the 6 consecutive months nearest to the date of the financial statements at the end of each reporting period. The increase or decrease in the accrued amount shall be recorded in the income statement.

Foreign currencies

Transactions arising in foreign currencies are translated at exchange rates ruling at the transaction date. The balances of monetary items denominated in foreign currencies as at the balance sheet date are retranslated at the exchange rates on the same date. Exchange differences arising from the translation of these accounts are recognised in the income statement.

Payable provisions

Payable provisions are recognised when the Company has a present obligation as a result of a past event, and it is probable that the Company will be required to settle that obligation. Provisions are measured at the Board of Directors' best estimate of the expenditure required to settle the obligation as at the balance sheet date.

Taxation

Other taxes are paid in accordance with the prevailing tax laws in Vietnam.

Current income tax

Current income tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the end of reporting period.

Deferred income tax

Deferred income tax is provided using the liability method on temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for interim financial reporting purposes.

11.1.2020

Phu Nhuan Jewelry Joint Stock Company

NOTES TO THE SEPARATE FINANCIAL STATEMENTS
As of date and for Quarter 4 ended on 31 December 2020

1. CASH AND CASH EQUIVALENTS

	31/12/2020	31/12/2019
Cash on hand	111,148,587,697	51,564,859,289
Cash at banks	94,288,301,206	16,380,464,624
Cash in transit	23,027,094,501	14,641,525,381
TOTAL	228,463,983,404	82,586,849,294

2. FINANCIAL INVESTMENTS

b. Long-term

Investments in subsidiaries	310,000,000,000	140,000,000,000
_ CAO Fine Jewelry Company Limited	100,000,000,000	30,000,000,000
_ PNJ Laboratory Company Limited	10,000,000,000	10,000,000,000
_ Customer Era Company Limited	30,000,000,000	30,000,000,000
+Provisions for impairment loss on investment in CECL	(30,000,000,000)	(30,000,000,000)
_ PNJ Production and Trading Jewelry Company Limited	200,000,000,000	100,000,000,000
Investments in other entities	-	-
_ Dong A Bank JSC (EAB)	395,271,613,400	395,271,613,400
_ Provision for long-term investments (EAB) (*)	(395,271,613,400)	(395,271,613,400)
TOTAL	310,000,000,000	140,000,000,000

CAO Fine Jewelry Company Limited (CAO) owned 100% by PNJ, the Business Registration Certificate No.0309279212 issued by the Department of Planning and Investment of Ho Chi Minh City on 14 August 2009. CFC's head office is located at 170E, Phan Dang Luu Street, Ward 3, Phu Nhuan District, Ho Chi Minh City, Vietnam. CAF's principal activities are to produce and trade fashion products, silver and gold jewelry, and arts and crafts products.

PNJ Laboratory Company Limited ("PNJL"), a one-member limited liability company, was established under the Law on Enterprise of Vietnam pursuant to the Business Registration Certificate No.0310521330 issued by the Department of Planning and Investment of Ho Chi Minh City on 16 December 2010. PLC's registered head office is located at 168A Phan Dang Luu Street, Phu Nhuan District, Ho Chi Minh City, Vietnam. PNJL's principal activities are to provide jewelry inspection and consultancy services of diamond, gemstone, semi gemstone, etc.

PNJ Jewelry Production and Trading Company Limited ("PNJP"), a one-member limited liability company, was established under the Law on Enterprise of Vietnam pursuant to the Business Registration Certificate No. 0315018466 issued by the Department of Planning and Investment of Ho Chi Minh City on 28 April 2018. PNJP's registered head office is located at 23 Street 14, Ward 5, Go Vap District, Ho Chi Minh City, Vietnam.

Customer Era Company Limited (CECL), a one-member limited liability company, was established under the Law on Enterprise of Vietnam pursuant to the Business Registration Certificate No. 0315018547 issued by the Department of Planning and Investment of Ho Chi Minh City on 28 April 2018. CECL's registered head office is located at 170E Phan Dang Luu Street, Phu Nhuan District, Ho Chi Minh City, Vietnam.

Phu Nhuan Jewelry Joint Stock Company

NOTES TO THE SEPARATE FINANCIAL STATEMENTS

As of date and for Quarter 4 ended on 31 December 2020

(**) As at 31 December 2020, Dong A Joint Stock Commercial Bank was still under special control by State Bank of Vietnam and shares are not transferable.

Significant transactions with related parties during the period were as follows:

<i>Nature of transaction</i>	<i>Purchase of goods in Q4.2020</i>	<i>Sales of goods in Q4.2020</i>
1. CAO Fashion Company Limited		
_ Sales of goods		808,153,000
_ Purchase of goods	49,039,987,623	
2. PNJ Laboratory Company Limited		
_ Lab service	1,126,802,239	
_ Interest payables	475,090,410	
3. PNJ Jewelry Production And Trading Company Limited		
_ Sales of goods		1,920,290,691,270
_ Rent service		1,281,818,181
_ Purchase of goods	1,680,607,390,282	
_ Manufacturing service	-	
4. Customer Era Company Limited		
_ Sales of goods		-
_ Purchase of goods	-	

The outstanding balances due from and due to related parties as at 31 December 2020 as follows:

<i>Related parties</i>	<i>Relationship</i>	<i>Nature of transaction</i>	<i>Receivables</i>
			<i>(Payables)</i>
1. RECEIVABLES			608,351,591,660
Trade receivables			555,958,962,697
PNJ Jewelry Production And Trading Company Limited	Subsidiaries	Advance payment	514,736,557,354
CAO Fashion Company Limited	Subsidiaries	Sales of goods	-
Customer Era Company Limited	Subsidiaries	Advance payment	41,222,405,343
Other receivables			52,392,628,963
Customer Era Company Limited	Subsidiaries	Interest receivable	2,392,628,963
Customer Era Company Limited	Subsidiaries	Lending	50,000,000,000
2. PAYABLES			(50,764,889,406)
Trade payables			(27,219,048,310)
CAO Fashion Company Limited	Subsidiaries	Trade payable	(21,538,833,386)
PNJ Laboratory Company Limited	Subsidiaries	Lab service	(5,680,214,924)
Other payables			(23,545,841,096)
PNJ Laboratory Company Limited	Subsidiaries	Borrowing	(23,000,000,000)
	Subsidiaries	Interest payable	(545,841,096)

Phu Nhuan Jewelry Joint Stock Company

NOTES TO THE SEPARATE FINANCIAL STATEMENTS
As of date and for Quarter 4 ended on 31 December 2020

3. SHORT-TERM TRADE RECEIVABLES

	31/12/2020	31/12/2019
CAO	-	61,373,320,983
CECL	-	3,639,325,046
Nowzone	-	1,351,641,724
Center Nha Trang	193,304,578	658,184,212
Aeon Long Bien	320,546,430	228,491,800
Sense Can Tho	880,173,827	1,507,484,910
Sense Ca Mau	1,012,762,431	690,186,622
Sense City Ben Tre	1,073,705,090	769,540,851
Diamond Le Duan	1,178,384,460	587,433,754
Aeonmall Ha Dong	1,203,796,710	817,004,030
Nichias Hai Phong Ltd.,Co	1,206,708,000	-
Parkson Le Thanh Ton	1,261,484,690	210,580,510
Aeon Hai Phong	1,388,702,288	-
Aeon Ha Noi	1,637,828,420	1,592,902,110
CRESCENT MALL Q7	2,289,128,182	1,368,947,140
Parkson Hung Vuong	2,820,641,540	1,596,853,465
AEON Binh Tan	4,658,692,785	3,024,215,639
AEON Tan Phu	4,699,946,682	3,365,675,996
AEON Binh Duong	5,965,409,829	3,965,324,714
Others	10,950,117,343	9,787,456,965
TOTAL	42,741,333,285	96,534,570,471

According to the cooperation agreement between the two parties, the Malls will collect the money and repay PNJ periodically.

4. OTHER RECEIVABLES

	31/12/2020	31/12/2019
a. Current		
_Advance to employees	4,362,005,293	1,014,075,124
_Due from CECL	2,392,628,963	2,303,718,963
_Hoang Gia Ngoc	4,009,596,154	-
_Others	1,699,653,341	775,705,010
TOTAL	12,463,883,751	4,093,499,097
b. Non - current		
_Deposit for long-term renting stores	73,087,785,912	67,305,344,776
TOTAL	73,087,785,912	67,305,344,776

The Company made provision for doubtful debt of Hoang Gia Ngoc with the rate of 30% of the receivable debt corresponding to the amount of 1,202,878,846 VNĐ.

Phu Nhuan Jewelry Joint Stock Company

NOTES TO THE SEPARATE FINANCIAL STATEMENTS
As of date and for Quarter 4 ended on 31 December 2020

5. INVENTORIES

	31/12/2020	31/12/2019
Raw materials	90,138,560,521	67,475,247,675
Tools and supplies	21,981,313,101	27,472,070,110
Work in Process	960,609,840	351,747,040
Finished goods	3,745,236,615,087	3,924,719,952,996
Merchandise goods	1,687,297,508,909	1,580,023,458,030
TOTAL	<u>5,545,614,607,458</u>	<u>5,600,042,475,851</u>

As at 31 December 2020, inventories of VND 2,176,916,000,000 were used as collaterals for short-term loans obtained from commercial banks (Note 11).

6. REPAYMENTS

CURRENT

	31/12/2020	31/12/2019
Tools and supplies	9,088,558,141	15,336,888,746
Stores rental	28,137,004,357	27,631,460,897
Uniform expense	-	7,374,039,483
Office and store renovation expenses	4,733,609,694	4,317,791,562
IT expenses	12,490,883,142	7,861,826,496
Others	6,533,453,215	3,928,653,871
TOTAL	<u>60,983,508,549</u>	<u>66,450,661,055</u>

NON – CURRENT

	31/12/2020	31/12/2019
Tools and supplies	77,339,118,407	64,216,833,032
Stores rental	13,759,093,930	9,616,517,091
Office and store renovation expenses	80,669,317,259	47,858,740,524
Others	2,547,310,357	3,979,224,719
TOTAL	<u>174,314,839,953</u>	<u>125,671,315,366</u>

Phu Nhuan Jewelry Joint Stock Company

NOTES TO THE SEPARATE FINANCIAL STATEMENTS

As of date and for Quarter 4 ended on 31 December 2020

7. TAXES AND OTHER RECEIVABLES/ PAYABLES TO THE STATE BUDGET

Q4/2020

	Opening period	Receivable/Payable in the period	Received/Paid in the period	Closing period
a.Receivables				
Valued added tax from import	-	56,089,018,217	56,089,018,217	-
Deductible value added tax	7,190,950,228	5,132,287,802	3,062,275,456	9,260,962,574
Import - Export tax	-	1,881,409,477	1,881,409,477	-
Others	-			-
TOTAL	7,190,950,228	63,102,715,496	61,032,703,150	9,260,962,574
b.Payables				
Valued added tax	41,924,854,672	126,473,445,680	123,694,545,563	44,703,754,789
Corporate income tax	140,388,034,672	105,464,006,274	96,865,137,435	148,986,903,511
Personal income tax	1,963,841,045	12,104,283,378	7,006,815,478	7,061,308,945
Others	4,570,685,440	786,232,501	787,287,408	4,569,630,533
TOTAL	188,847,415,829	244,827,967,833	228,353,785,884	205,321,597,778

2020

	Opening period	Receivable/Payable in the period	Received/Paid in the period	Closing period
a.Receivables				
Valued added tax from import		114,874,776,343	114,874,776,343	-
Deductible value added tax		13,691,298,547	4,430,335,973	9,260,962,574
Import - Export tax	-	6,681,524,363	6,681,524,363	-
Others	64,724,496	-	64,724,496	-
TOTAL	64,724,496	135,247,599,253	126,051,361,175	9,260,962,574
b.Payables				
Valued added tax	42,216,317,119	367,460,591,441	364,973,153,771	44,703,754,789
Corporate income tax	114,645,621,760	272,183,368,394	237,842,086,643	148,986,903,511
Personal income tax	4,135,703,716	57,879,454,904	54,953,849,675	7,061,308,945
Others	4,569,630,533	1,769,679,870	1,769,679,870	4,569,630,533
TOTAL	165,567,273,128	699,293,094,609	659,538,769,959	205,321,597,778

8. ACCRUED EXPENSES

	31/12/2020	31/12/2019
Interest expenses	3,144,696,147	4,039,935,610
Advertisement expenses	36,537,750,567	33,745,133,406
Others	2,480,599,056	2,386,588,335
TOTAL	42,163,045,770	40,171,657,351

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Cont.)
As of date and for Quarter 4 ended on 31 December 2020

9. FIXED ASSETS

TANGIBLE FIXED ASSETS

ITEMS	Buildings and structures	Machinery and equipment	Motor vehicles	Office equipment	Total
Cost:					
31/12/2019	148,336,281,191	40,810,468,790	30,170,753,351	84,088,246,323	303,405,749,655
Addition	8,774,948,708	8,266,018,366	-	10,054,098,498	27,095,065,572
Disposal	-	1,450,852,936	-	281,671,628	1,732,524,564
31/12/2020	157,111,229,899	47,625,634,220	30,170,753,351	93,860,673,193	328,768,290,663
In which,					
Assets are fully depreciated	1,571,799,136	16,607,036,361	3,915,081,189	12,785,893,460	34,879,810,146
Accumulated depreciation:					
31/12/2019	44,008,607,930	24,697,572,324	13,688,666,018	38,261,691,507	120,656,537,779
Depreciation for the year	7,398,762,243	6,630,159,402	3,658,981,212	12,141,593,691	29,829,496,548
Disposal	-	1,401,716,722	-	281,671,628	1,683,388,350
31/12/2020	51,407,370,173	29,926,015,004	17,347,647,230	50,121,613,570	148,802,645,977
Net carrying value:					
31/12/2019	104,327,673,261	16,112,896,466	16,482,087,333	45,826,554,816	182,749,211,876
31/12/2020	105,703,859,726	17,699,619,216	12,823,106,121	43,739,059,623	179,965,644,686

Buildings and machineries pledged to obtain loans from commercial banks (Note 11).

Phu Nhuan Jewelry Joint Stock Company
 NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Cont.)
 As of date and for Quarter 4 ended on 31 December 2020

INTANGIBLE FIXED ASSETS

ITEM	<i>Indefinite land and use rights</i>	<i>Brand</i>	<i>Computer software</i>	<i>Total</i>
Cost:				
31/12/2019	542,687,586,739	96,000,000	123,515,459,118	666,299,045,857
Additions	41,690,203	-	2,816,021,599	2,857,711,802
Disposal	-	96,000,000	-	96,000,000
31/12/2020	542,729,276,942	-	126,331,480,717	669,060,757,659
In which,				
Asset are fully depreciated			6,982,250,583	6,982,250,583
Accumulated depreciation:				
31/12/2019	-	96,000,000	19,147,741,955	19,243,741,955
Depreciation for the year	-	-	13,199,457,242	13,199,457,242
Disposal	-	96,000,000	-	96,000,000
31/12/2020	-	-	32,347,199,197	32,347,199,197
Net carrying value:				
31/12/2019	542,687,586,739	-	104,367,717,163	647,055,303,902
31/12/2020	542,729,276,942	-	93,984,281,520	636,713,558,462

10. CONSTRUCTION IN PROCESS

	<i>31/12/2020</i>	<i>31/12/2019</i>
Human resources management system	1,990,919,100	-
Land use right in Binh Duong	26,137,767,250	26,137,767,250
577 Nguyen Kiem Building	2,055,220,000	2,055,220,000
TOTAL	30,183,906,350	28,192,987,250

11. SHORT-TERM LOANS

	<i>31/12/2020</i>	<i>31/12/2019</i>
a.Current		
Loans from commercial bank	1,441,871,747,903	2,078,952,847,801
Loans from individuals	143,245,887,800	152,118,090,430
Current portion of long-term liabilities	3,700,000,000	3,700,000,000
TOTAL	1,588,817,635,703	2,234,770,938,231
TOTAL		
Loans from commercial bank	-	3,700,000,000
TOTAL	-	3,700,000,000

Phu Nhuan Jewelry Joint Stock Company

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Cont.)

As of date and for Quarter 4 ended on 31 December 2020

Details of loan in this period:

BANKS	31/12/2019	DRAWDOWN	REPAYMENT	31/12/2020
COMMERCIAL BANKS	2,086,352,847,801	6,305,833,186,173	6,946,614,286,071	1,445,571,747,903
CTBC Bank Co., Ltd - HCMC Branch	92,799,546,320	280,828,894,723	301,291,056,397	72,337,384,646
Vietnam Joint Stock Commercial Bank for Industry and Trade	499,861,368,524	976,020,385,113	1,192,873,511,345	283,008,242,292
Shinhan Bank Vietnam Limited	97,000,000,000	242,097,049,000	274,097,049,000	65,000,000,000
JSC Bank for Foreign Trade of Vietnam	490,427,204,477	478,745,173,542	910,119,406,019	59,052,972,000
Bank for Investment and Development of Vietnam JSC - Hoc Mon Branch	300,000,000,000	953,230,965,374	938,000,000,000	315,230,965,374
Military Commercial Joint Stock Bank	99,971,329,000	158,907,793,895	211,540,894,614	47,338,228,281
Southeast Asia Commercial Joint Stock Bank	200,000,000,000	965,585,828,580	940,900,000,000	224,685,828,580
Petrolimex Commercial Joint Stock Bank	298,893,399,480	1,248,892,181,869	1,547,785,581,349	-
HSBC	-	313,379,349,870	195,716,170,800	117,663,179,070
Orient Commercial Joint Stock Commercial Bank	-	62,312,992,680	62,312,992,680	-
China Construction Bank	-	262,100,000,000	217,300,000,000	44,800,000,000
Vietnam International and Commercial Joint Stock Bank	-	295,383,613,627	150,977,623,867	144,405,989,760
HCMC Development Joint Stock Commercial Bank	-	68,348,957,900	-	68,348,957,900
Vietnam Bank for Agriculture and Rural Development - Branch No. 4	7,400,000,000	-	3,700,000,000	3,700,000,000
INDIVIDUAL LOANS	152,118,090,430	82,519,347,800	91,391,550,430	143,245,887,800
TOTAL	2,238,470,938,231	6,388,352,533,973	7,038,005,836,501	1,588,817,635,703

Phu Nhuan Jewelry Joint Stock Company
 NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Cont.)
 As of date and for Quarter 4 ended on 31 December 2020

Details of loan in this period:

BANK	AMOUNT	MATURITY	INTEREST RATE	COLLATERAL
SHORT-TERM LOANS IN VND	1,441,871,747,903			
CTBC Bank Co., Ltd - HCMC Branch	72,337,384,646	From 28 April to 24 June 2021	4.9%	Inventories
Vietnam Joint Stock Commercial Bank for Industry and Trade	283,008,242,292	From 02 May to 17 June 2021	5.7%	Inventories
Shinhan Bank Vietnam Limited	65,000,000,000	From 28 April to 03 May 2021	5.0%	Unsecured
JSC Bank for Foreign Trade of Vietnam	59,052,972,000	From 22 June to 30 June 2021	5.2%	House: 46 Ngo Quyen street, 359 Phan Chu Trinh street, 461 Phan Chu Trinh-Tam Ky city
Bank for Investment and Development of Vietnam JSC - Hoc Mon Branch	315,230,965,374	From 14 April to 30 June 2021	5.8%	Inventories
Military Commercial Joint Stock Bank	47,338,228,281	From 30 March to 15 May 2021	4.7%	Unsecured
Southeast Asia Commercial Joint Stock Bank	224,685,828,580	From 17 February to 01 February 2021	5.9%	Unsecured
China Construction Bank	44,800,000,000	From 19 May to 27 May 2021	5.5%	Unsecured
Vietnam International and Commercial Joint Stock Bank	144,405,989,760	From 04 April to 17 May 2021	5.6%	Unsecured
HCMC Development Joint Stock Commercial Bank	68,348,957,900	From 13 January to 20 January 2021	6.2%	Unsecured
HSEC	117,663,179,070	18-Jun-21	4.6%	House at: 123 Hung Vuong, Da Nang and inventories
INDIVIDUAL LOANS	143,245,887,800			
Current portion of Long-term liabilities	3,700,000,000			
SHORT-TERM LOANS	1,588,817,635,703			

Phu Nhuan Jewelry Joint Stock Company

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Cont.)

As of date and for Quarter 4 ended on 31 December 2020

Details of long term loan in this period

BANK	AMOUNT	MATURITY	INTEREST RATE	COLLATERAL
LONG-TERM LOANS IN VND	3,700,000,000			
Vietnam Bank for Agriculture and Rural Development - Branch No. 4	3,700,000,000	22 Novemeber 2021	9.5%	House at PG1-05 Vincom Can Tho
In which: Current portion of long-term liabilities	3,700,000,000			
Vietnam Bank for Agriculture and Rural Development - Branch No. 4	3,700,000,000			
LONG-TERM LOANS	-			

12. SHORT-TERM TRADE PAYABLES

	<i>31/12/2020</i>	<i>31/12/2019</i>
PNJL	5,680,214,924	2,105,605,324
CAO	21,538,833,386	-
Pmax JSX	-	924,886,448
B.M.C Advertisement JSC	-	1,279,129,500
CMC Ltd., Co	-	4,073,596,286
Thanh Thuy Ltd.,Co.	1,195,500	6,096,921,500
Wpp Media JSC	2,839,885	1,339,959,035
Ngoc Luc Bao Advisory Ltd., Co.	87,243,369	939,161,573
Lotus Diamonds Limited	96,009,948	-
Digix JSC	110,000,000	633,580,641
Phuong Hoang Ltd., Co.	134,259,840	502,834,200
Pt Kinara Gilang	142,054,844	78,794,740
Champion Pearl Co.,Ltd	282,584,126	1,840,815,251
Kobayashi Vina Ltd., Co.	335,663,153	895,937,245
Yuto Packaging Technology Ltd., Co.	395,155,200	1,190,232,628
Vincom Shophouse Quang Ninh	832,771,856	832,771,856
Quang Vinh Nguyen Company	912,591,777	12,140,499,777
Nhat Vy Gemstone Ltd.,Co	2,101,349,600	-
Hung Kim Loan Ltd.,Co.	6,916,628,900	5,443,890,500
Forte Jewellery (HK)	126,662,589,601	154,975,866,651
Fineese Impex Ltd	185,106,975,192	264,376,245,789
Others	116,083,037,402	159,901,081,609
TOTAL	467,421,998,503	619,571,810,553

Phu Nhuan Jewelry Joint Stock Company
 NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Cont.)
 As of date and for Quarter 4 ended on 31 December 2020

13. OTHER PAYABLES

	31/12/2020	31/12/2019
a.Current		
PNJL	545,841,096	545,841,096
Bonus of the Board of Management and the Board of Directors	21,039,066,145	20,528,793,837
Dividend payable	11,167,693,692	6,004,841,375
The salary deductions	4,070,292,446	2,370,835,425
Others	31,692,565,392	18,783,330,635
TOTAL	68,515,458,771	48,233,642,368
b.Non - current		
_Deposit for store rental	526,168,000	476,006,000
TOTAL	526,168,000	476,006,000

PHU NHUAN JEWELRY JOINT STOCK COMPANY

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Cont.)
As of date and for Quarter 4 ended on 31 December 2020

14. OWNERS' EQUITY

	Share capital	Share premium	Treasury share	Investment and Development Fund	Undistributed earnings	Total
Opening balance of the previous period	1,670,029,820,000	925,397,862,458	(7,090,000)	265,087,556,918	863,398,447,986	3,723,906,597,362
Charter capital increase	582,906,030,000	42,676,250,000	-	-	(556,649,780,000)	68,932,500,000
Net profit for the year	-	-	-	-	1,158,012,975,662	1,158,012,975,662
Dividend declared	-	-	-	-	(345,136,073,800)	(345,136,073,800)
Treasury shares	-	-	(2,094,000,000)	-	-	(2,094,000,000)
Profit appropriation	-	-	-	47,996,000,000	(131,431,000,000)	(83,435,000,000)
<i>Investment and development fund</i>	-	-	-	47,996,000,000	(47,996,000,000)	-
<i>Transfer to bonus and welfare fund</i>	-	-	-	-	(47,996,000,000)	(47,996,000,000)
<i>Board of Directors fund</i>	-	-	-	-	(35,439,000,000)	(35,439,000,000)
<i>Board of Directors's operating fund</i>	-	-	-	-	-	-
<i>BOD and BOM bonus</i>	-	-	-	-	-	-
Ending balance of the previous period (31.12.2019)	2,252,935,850,000	968,074,112,458	(2,101,090,000)	313,083,556,918	988,194,569,848	4,520,186,999,224
Charter capital increase (*)	23,187,770,000	23,187,770,000	-	-	-	46,375,540,000
Net profit for the period	-	-	-	-	1,032,265,664,058	1,032,265,664,058
Dividend declared (**)	-	-	-	-	(360,262,591,600)	(360,262,591,600)
Treasury shares	-	-	(1,283,000,000)	-	-	(1,283,000,000)
Profit appropriation	-	-	-	59,696,000,000	(149,240,000,000)	(89,544,000,000)
<i>Investment and development fund</i>	-	-	-	59,696,000,000	(59,696,000,000)	-
<i>Transfer to bonus and welfare fund</i>	-	-	-	-	(59,696,000,000)	(59,696,000,000)
<i>Board of Directors and Board of Management fund</i>	-	-	-	-	(29,848,000,000)	(29,848,000,000)
Closing balance of the current period	2,276,123,620,000	991,261,882,458	(3,384,090,000)	372,779,556,918	1,510,957,642,306	5,147,738,611,682

Notes:

(*) Increase charter capital due to ESOP 2020 issuance.

(**) On August 8, 2019, PNJ paid 1st cash dividend for 2019 (8%/share)

(**) On 16 April 2020, PNJ paid 2nd cash dividend for 2019 (10%/share)

(**) On 22 December 2020, PNJ paid 1st cash dividend for 2020 (6%/share).

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Cont.)
As of date and for Quarter 4 ended on 31 December 2020

15. REVENUE**15.1 Revenue from good sold and services rendered**

	Q4/2020	Q4/2019
Revenue, in which:	6,648,955,377,800	5,272,900,604,116
<i>Sales of gold, silver and jewelry</i>	6,618,464,357,752	5,269,400,061,870
<i>Sales of other goods,</i>	25,484,763,223	-
<i>Rendering services</i>	5,006,256,825	3,500,542,246
Goods returned	(54,575,681,584)	(49,840,291,331)
Net revenue, in which	6,594,379,696,216	5,223,060,312,785
<i>Sale of gold, silver and jewelry</i>	6,563,888,676,168	5,219,559,770,539
<i>Sale of other goods</i>	25,484,763,223	-
<i>Rendering services</i>	5,006,256,825	3,500,542,246

15.2 Financial incomes

	Q4/2020	Q4/2019
Interest income	35,811,539	35,679,163
Gain/loss from foreign exchange	1,107,076,879	640,035,325
Total	1,142,888,418	675,714,488

16. COST OF GOODS SOLD AND SERVICES RENDERED

	Q4/2020	Q4/2019
Cost of jewelry	5,454,545,944,129	4,269,820,044,622
Cost of others	18,946,307,090	23,579,844
Total	5,473,492,251,219	4,269,843,624,466

17. FINANCIAL EXPENSES

	Q4/2020	Q4/2019
Interest expense	26,570,202,306	35,000,275,690
Other financial expense	925,624,947	10,155,220,660
Foreign exchange loss	756,019,472	10,818,609
Total	28,251,846,725	45,166,314,959

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Cont.)

As of date and for Quarter 4 ended on 31 December 2020

18. SELLING AND GENERAL ADMINISTRATIVE EXPENSES BY NATURE

	Q4/2020	Q4/2019
Staff cost	311,628,219,429	222,533,723,714
Materials, packaging	5,952,795,820	9,503,346,779
Tools and supplies	17,888,808,606	21,960,721,538
Depreciation	11,376,919,439	10,723,929,898
Outside services	119,148,671,542	78,596,463,743
Others	156,947,059,474	104,760,835,089
TOTAL	622,942,474,310	448,079,020,761

19. CORPORATE INCOME TAX

The Company has the obligation to pay corporate income tax ("CIT") at the rate of 20% of taxable profits.

The tax returns filed by Company are subject to examination by the tax authorities. As the application of tax laws and regulations is susceptible to varying interpretations, the amounts reported in the separate interim financial statements could change at a later date upon final determination by the tax authorities.

Current CIT

The current tax payable is based on taxable profit for the period. The taxable profit of the Company for the period differs from the profit as reported in the separate interim income statement because it excludes items of income or expense that are taxable or deductible in other periods and it further excludes items that are not taxable or deductible.

A reconciliation between the profit before tax and taxable profit is presented below:

	Q4/2020	Q4/2019
Profit before tax	471,867,615,833	461,253,782,791
<i>Adjustments:</i>		
<i>_Non - deductible expenses</i>	10,096,224,638	10,222,961,749
<i>_Provision for doubtful recievables</i>	45,356,190,899	-
Estimated current taxable profit	527,320,031,370	471,476,744,540
Corporate income tax rate	20%	20%
Estimated current CIT	105,464,006,274	94,295,348,908

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Cont.)
As of date and for Quarter 4 ended on 31 December 2020

20. OFF BALANCE SHEET ITEM

- a) Leasing: The Company leases outlets under operating lease arrangements. Future rental amounts due under such operating leases after 31 December 2020 were as follows:

	<i>31/12/2020</i>	<i>31/12/2019</i>
Within next year	202,083,737,360	214,927,576,282
From 1 to 5 years	653,768,103,852	601,246,671,232
Over 5 years	351,308,076,099	358,550,335,963
Total	<u>1,207,159,917,311</u>	<u>1,174,724,583,477</u>

- b) Foreign currencies:

	<i>31/12/2020</i>	<i>31/12/2019</i>
USD	58,266	59,095
GBP	1,625	1,625
AUD	434	443
EUR	480	1,716
Gold taels (mace)	15,800	7,580

21. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Company's principal financial liabilities comprise loans, trade and other payables. The main purpose of these financial liabilities is to finance the Company's operations. The Company has trade and other receivables, cash, cash equivalents, short-term deposits that arise directly from its operations. The Company does not hold or issue any derivative financial instruments.

The Company is exposed to market risk, credit risk and liquidity risk.

Management reviews and agrees policies for managing each of these risks which are summarized below.

Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market prices comprise four types of risk: interest rate risk, currency risk, commodity price risk and other price risk, such as equity price risk. Financial instruments affected by market risk include loans and available-for-sale investments.

The sensitivity analyses in the following sections relate to the position as at 31 December 2020 and 31 December 2019.

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's exposure to market risk for changes in interest rate relates primarily to the Company's loans with floating interest rates.

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Cont.)
As of date and for Quarter 4 ended on 31 December 2020

The Company manages its interest rate risk by keeping close watch on relevant market situation, in order to contemplate and adapt its leverage level as well as financing strategies to the prevailing situation.

Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Company's exposure to the risk of changes in foreign exchange rates relates primarily to the Company's operating activities.

The Company does not employ any derivative financial instruments to hedge its foreign currency exposure.

Equity price risk

The Company's listed and unlisted equity securities are susceptible to market price risk arising from uncertainty about future values of the investment securities. The Company manages equity price risk by placing a limit on equity investments. The Company's Board of Directors reviews and approves all equity investment decisions.

Commodity price risk

The Company exposes to commodity price risk in relation to purchase of certain commodities. The Company manages its commodity prices risk by keeping close watch on relevant information and situation of commodity market in order to properly manage timing of purchases, production plans and inventories level. The Company does not employ any derivative financial instruments to hedge its commodity price risk.

Credit risk

Credit risk is the risk that counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Company is exposed to credit risk from its operating activities (primarily for trade receivables) and from its financing activities, including deposits with banks.

Trade receivables

Customer credit risk is managed by the Company based on its established policy, procedures and control. The Company's exposure to credit risk in relation with receivables is mainly influenced by the individual characteristics of each customer. The Company mostly has cash sale which are not exposed to the credit risk.

Outstanding customer receivables are regularly monitored. The requirement for impairment is analyzed at each reporting date on an individual basis for major clients. In view of the aforementioned and the fact that the Company's trade receivables relate to a large number of diversified customers, there is no significant concentration of credit risk.

Bank deposits

The Company's bank balances are mainly maintained with well-known banks in Vietnam. Credit risk from balances with banks is managed in accordance with the Company's policy. The Company's maximum exposure to credit risk for the components of the separate balance sheet at each reporting dates are the carrying amounts as illustrated in Note 1. The Company evaluates the concentration of credit risk in respect to bank deposit as low.

Liquidity risk

The liquidity risk is the risk that the Company will encounter difficulty in meeting financial obligation due to shortage of funds. The Company's exposure to liquidity risk arises primarily from mismatches of maturities of financial assets and liabilities.

The Company monitors its liquidity risk by maintaining a level of cash, cash equivalents and bank loans deemed adequate by management to finance the Company's operations and to mitigate the effects of fluctuations in cash flows.

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Cont.)
As of date and for Quarter 4 ended on 31 December 2020

Collateral

The Company has pledged its fixed assets, inventories in order to fulfil the collateral requirements for loans obtained from commercial banks (*Notes 11*).

The Company did not hold any collateral at 31 December 2020 and 31 December 2019.

22. FACTORS EFFECT TO FINANCIAL INCOME IN Q4.2020

Net revenue in Q4.2020 achieved VND 6,594 billion, up 26.3% compared to the same period last year.

- Retail sale in Q4.2020 soared by 23.2% yoy. Cumulatively, retail sales went up by 10.5% yoy. PNJ has made best effort to achieve outstanding growth amid the uncertain period of Covid 19 thanks to innovation in the approach and implementation of marketing programs, cost optimization and drastic improvement in operation.
- Gold bar sales decreased by 1.1% yoy but rose by 11% yoy for the whole year 2020.

Profit before tax in Q4 reached VND 471.8 bn, went by 2.3% yoy.

- Gross profit was VND 1.121 bn, increased by 17.6% compared to Q4.2019.
- Operating expenses climbed by 39% yoy due to the acceleration in development distribution network and restructure retail stores system. Cumulatively, this figure was 11.7%. The operating cost efficiency has remained at good level with the operating expenses/gross profit ratio for the whole year was 1.5% lower than the budget.
- Financial expenses in Q4 was VND 28.2 bn, down 37.4% yoy due to the optimization in debt for working capital.

For the whole year, PNJ recorded a net revenue of VND 18,086 bn, up 21% yoy and profit before tax of VND 1,302 bn, down 10% compared to 2019.



Nguyen Thanh Dat
Preparer
20 January 2021



Duong Quang Hai
Chief Accountant



Le Tri Thong
General Director