



PHU NHUAN JEWELRY JOINT STOCK COMPANY

# Consolidated interim Financial Statements

For the three-month period ended 31 Mar 2023

# Phu Nhuan Jewelry Joint Stock Company

Consolidated Financial Statements Q1.2023  
31 March 2023

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GENERAL INFORMATION  
31 March 2023

**COMPANY**

Phu Nhuan Jewelry Joint Stock Company (the "Company") was incorporated in Vietnam, under the Business Registration Certificate No. 0300521758 issued by the Department of Planning and Investment of Ho Chi Minh City on 2 January 2004, and amended 35<sup>th</sup> on 07 February 2023. The Company has been listed on the Ho Chi Minh Stock Exchange ("HOSE") with PNJ code since 23 March 2009 pursuant to Decision No.129/DKNY issued by the General Director of HOSE on 26 December 2008.

The Company's head office is located at 170E Phan Dang Luu Street, Ward 3, Phu Nhuan District, Ho Chi Minh City, Vietnam.

**BOARD OF DIRECTORS**

Ms	Cao Thi Ngoc Dung	Chairwoman
Mr	Le Tri Thong	Vice Chairman
Ms	Dang Thi Lai	Member
Ms	Huynh Thi Xuan Lien	Member
Ms	Tran Phuong Ngoc Thao	Member
Mr	Dao Trung Kien	Member
Mr	Le Quang Phuc	Independent Member
Mr	Nguyen Tuan Hai	Independent Member
Ms	Tieu Yen Trinh	Independent Member

**INTERNAL AUDIT COMMITTEE**

Mr	Le Quang Phuc	Chairman
Mr	Nguyen Tuan Hai	Member
Ms	Huynh Thi Xuan Lien	Member
Mr	Nguyen Anh Tuan	Head of Internal Audit Committee

**BOARD OF MANAGEMENT**

Mr	Le Tri Thong	Chief Executive Officer
Mrs	Dang Thi Lai	Senior Director of Finance
Mr	Nguyen Anh Hung	Senior Director of Human Resources (Resigned since 01/05/2023)
Mr	Dao Trung Kien	Senior Director of Operation (Since 06/02/2023)
Mr	Dang Hai Anh	Senior Information Officer
Mr	Nguyen Khoa Hong Thanh	Senior Director of Marketing Division (Since 26/03/2023)
Mr	Nguyen Ngoc Van Quan	Senior Director of Supply Chain (Since 16/02/2023)
Mr	Duong Quang Hai	Chief Accountant

The Board of Director assigned Mr. Le Tri Thong to manage and operate :

- Customer and Retail Division (Since 10/08/2020)
- Strategy Division (Since 06/02/2023)

**LEGAL REPRESENTATIVE**

Ms	Cao Thi Ngoc Dung	Chairwoman
Mr	Le Tri Thong	Chief Executive Officer

CONSOLIDATED BALANCE SHEET  
Q1-ended 31 March 2023


**CONSOLIDATED BALANCE SHEET**  
**31 March 2023**


	ITEM	CODE	31/03/2023	01/01/2023
<b>A</b>	<b>CURRENT ASSETS</b>	<b>100</b>	<b>11,431,928,999,885</b>	<b>11,966,357,761,798</b>
<b>I</b>	<b>Cash and cash equivalents</b>	<b>110</b>	<b>549,688,731,182</b>	<b>879,548,130,711</b>
1	Cash	111	399,688,731,182	879,548,130,711
2	Cash equivalents	112	150,000,000,000	-
<b>II</b>	<b>Short - term investment</b>	<b>120</b>	<b>720,000,000,000</b>	<b>200,000,000,000</b>
3	Investments held to maturity	123	720,000,000,000	200,000,000,000
<b>III</b>	<b>Current accounts receivable</b>	<b>130</b>	<b>318,431,448,191</b>	<b>300,880,402,245</b>
1	Trade receivables	131	77,173,962,385	56,532,707,659
2	Advances to suppliers	132	26,955,159,075	68,902,837,213
5	Receivables from short-term loans	135	180,000,000,000	140,000,000,000
6	Other receivables	136	36,363,884,853	37,641,170,145
7	Provisions for doubtful receivables (*)	137	(2,862,909,308)	(2,862,909,308)
8	Shortage of assets awaiting resolution	139	801,351,186	666,596,536
<b>IV</b>	<b>Inventories</b>	<b>140</b>	<b>9,766,979,047,118</b>	<b>10,506,054,932,284</b>
1	Inventories	141	9,771,539,141,750	10,508,065,026,916
2	Provision for decline in value of inventories	149	(4,560,094,632)	(2,010,094,632)
<b>V</b>	<b>Other current assets</b>	<b>150</b>	<b>76,829,773,394</b>	<b>79,874,296,558</b>
1	Short-term prepaid expenses	151	72,077,024,380	74,007,356,286
2	Value added tax to be reclaimed	152	4,655,890,693	5,866,940,272
3	Tax and other receivables from the State	153	96,858,321	-
<b>B</b>	<b>NON-CURRENT ASSETS</b>	<b>200</b>	<b>1,398,899,167,838</b>	<b>1,370,766,887,448</b>
<b>I</b>	<b>Non-current receivables</b>	<b>210</b>	<b>96,806,929,059</b>	<b>93,956,493,011</b>
6	Other non-current receivables	216	96,806,929,059	93,956,493,011
<b>II</b>	<b>Fixed assets</b>	<b>220</b>	<b>885,404,017,845</b>	<b>882,432,821,075</b>
1	Tangible fixed assets	221	247,036,862,818	239,734,551,747
	- Cost	222	695,804,667,779	672,781,337,441
	- Accumulated depreciation (*)	223	(448,767,804,961)	(433,046,785,694)
3	Intangible fixed assets	227	638,367,155,027	642,698,269,328
	- Cost	228	707,010,800,099	707,010,800,099
	- Accumulated depreciation (*)	229	(68,643,645,072)	(64,312,530,771)
<b>IV</b>	<b>Non-current assets in progress</b>	<b>240</b>	<b>29,128,800,364</b>	<b>30,826,629,189</b>
2	Construction in progress	242	29,128,800,364	30,826,629,189
2	Investments in other entities	253	395,271,613,400	395,271,613,400
3	Provision for long-term investments	254	(395,271,613,400)	(395,271,613,400)
<b>VI</b>	<b>Other long-term assets</b>	<b>260</b>	<b>387,559,420,570</b>	<b>363,550,944,173</b>
1	Long-term prepaid expenses	261	267,471,292,940	243,656,590,750
2	Deferred income tax assets	262	120,088,127,630	119,894,353,423
	<b>TOTAL ASSETS</b>	<b>270</b>	<b>12,830,828,167,723</b>	<b>13,337,124,649,246</b>


CONSOLIDATED BALANCE SHEET  
Q1 -ended 31 March 2023

**CONSOLIDATED BALANCE SHEET**  
**31 March 2023**

	ITEM	MS	31/03/2023	01/01/2023
<b>C</b>	<b>LIABILITIES</b>	<b>300</b>	<b>3,638,139,765,841</b>	<b>4,893,029,994,396</b>
<b>I</b>	<b>Current liabilities</b>	<b>310</b>	<b>3,621,992,685,992</b>	<b>4,883,064,421,396</b>
	1 Short-term trade account payables	311	513,545,831,462	277,212,839,495
	2 Short-term advances from customers	312	249,384,527,807	222,164,283,405
	3 Tax and other receivables from the State	313	240,334,037,468	292,985,361,927
	4 Payables to employees	314	608,102,244,808	889,709,809,124
	5 Short-term accrued expenses	315	72,694,211,450	98,530,177,216
	9 Other short-term payables	319	72,640,667,795	227,169,093,119
	10 Short-term borrowings	320	1,674,560,502,485	2,683,045,875,772
	11 Provision for short-term payables	321	31,976,131,602	30,129,306,488
	12 Bonus and welfare fund	322	158,754,531,115	162,117,674,850
<b>II</b>	<b>Non-current liabilities</b>	<b>330</b>	<b>16,147,079,849</b>	<b>9,965,573,000</b>
	6 Non current deferred revenue	336	6,181,506,849	-
	7 Other long-term liabilities	337	218,668,000	218,668,000
	12 Provision for long-term payables	342	9,746,905,000	9,746,905,000
<b>D</b>	<b>EQUITY</b>	<b>400</b>	<b>9,192,688,401,882</b>	<b>8,444,094,654,850</b>
<b>I</b>	<b>Owner's equity</b>	<b>410</b>	<b>9,192,688,401,882</b>	<b>8,444,094,654,850</b>
	1 Owner's contributed capital	411	3,281,691,880,000	2,461,716,200,000
	2 Share premium	412	1,431,400,352,458	2,251,376,032,458
	5 Treasury shares	415	(3,384,090,000)	(3,384,090,000)
	8 Investment and development fund	418	1,212,120,556,918	1,212,120,556,918
	11 Undistributed earnings	421	3,270,859,702,506	2,522,265,955,474
	Undistributed earnings of previous years	421a	2,522,265,955,474	859,175,348,677
	Undistributed earnings of the current year	421b	748,593,747,032	1,663,090,606,797
	<b>TOTAL RESOURCES</b>	<b>440</b>	<b>12,830,828,167,723</b>	<b>13,337,124,649,246</b>

  
Nguyen Thanh Dat  
Preparer

  
Duong Quang Hai  
Chief Accountant

  
Le Tri Thong  
Chief Executive Officer



26 April 2023

# Phu Nhuan Jewelry Joint Stock Company

Form B02-DN/HN

CONSOLIDATED INCOME STATEMENT  
For Quarter 1 period ended on 31 March 2023

Unit: VND

## CONSOLIDATED INCOME STATEMENT

No.	ITEMS	Code	Q1/2023	Q1/2022	YTD 2023	YTD 2022
1	Gross revenue from sale of goods and services rendered	01	9,890,322,046,882	10,229,010,768,820	9,890,322,046,882	10,229,010,768,820
2	Deductions	02	94,635,550,449	86,293,516,235	94,635,550,449	86,293,516,235
3	Net revenue from sale of goods and services rendered	10	9,795,686,496,433	10,142,717,252,585	9,795,686,496,433	10,142,717,252,585
4	Costs of goods sold and services rendered	11	7,895,734,399,319	8,381,925,540,519	7,895,734,399,319	8,381,925,540,519
5	<b>Gross profit from sale of goods and services rendered</b>	20	<b>1,899,952,097,114</b>	<b>1,760,791,712,066</b>	<b>1,899,952,097,114</b>	<b>1,760,791,712,066</b>
6	Financial incomes	21	14,128,237,981	5,106,586,566	14,128,237,981	5,106,586,566
7	Financial expenses	22	38,304,682,715	34,536,623,688	38,304,682,715	34,536,623,688
	<i>In which: interest expense</i>	23	34,050,208,964	30,870,653,257	34,050,208,964	30,870,653,257
8	Selling expenses	25	759,985,338,496	642,075,911,775	759,985,338,496	642,075,911,775
9	General and administrative expenses	26	174,553,964,792	176,086,421,117	174,553,964,792	176,086,421,117
10	<b>Operating profit</b>	30	<b>941,236,349,092</b>	<b>913,199,342,052</b>	<b>941,236,349,092</b>	<b>913,199,342,052</b>
11	Other income	31	3,447,066,092	809,323,251	3,447,066,092	809,323,251
12	Other expense	32	1,514,134,336	722,689,429	1,514,134,336	722,689,429
13	Net other profit	40	1,932,931,756	86,633,822	1,932,931,756	86,633,822
15	<b>Accounting profit before tax</b>	50	<b>943,169,280,848</b>	<b>913,285,975,874</b>	<b>943,169,280,848</b>	<b>913,285,975,874</b>
16	Business income tax-current	51	194,769,308,023	192,534,695,294	194,769,308,023	192,534,695,294
17	Business income tax-deferred	52	(193,774,207)	(321,371,651)	(193,774,207)	(321,371,651)
18	<b>Net profit after corporate income tax</b>	60	<b>748,593,747,032</b>	<b>721,072,652,231</b>	<b>748,593,747,032</b>	<b>721,072,652,231</b>
19	Basic earning per share	70	2,215	2,975	2,215	2,975

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Nguyen Thanh Dat  
Preparer



Le Tri Thong  
Chief Executive Officer

Duong Quang Hai  
Chief Accountant

26 April 2023



CONSOLIDATED STATEMENT OF CASH FLOWS  
For Quarter 1 ended on 31 March 2023

No.	ITEMS	Code	CURRENT YEAR	PREVIOUS YEAR
<b>I</b>	<b>Cash flows from operating activities</b>			
<b>1</b>	<b>Profit before tax</b>	<b>01</b>	<b>943,169,280,848</b>	<b>913,285,975,874</b>
<b>2</b>	<b>Adjustment for</b>			
	- Depreciation and amortization	02	22,819,855,060	19,339,804,278
	- Provisions	03	4,396,825,114	-
	- Foreign exchange gain/loss	04	(2,681,515,002)	(4,532,479,750)
	- Profit (loss) from investing activities	05	(11,395,927,651)	(321,375,125)
	- Interest expense	06	34,050,208,964	30,870,653,257
<b>3</b>	<b>Operating profit before changes in working capital</b>	<b>08</b>	<b>990,358,727,333</b>	<b>958,642,578,534</b>
	- Increase/Decrease in receivables	09	20,712,709,264	(18,838,079,147)
	- Increase/Decrease in inventories	10	739,075,885,166	1,306,297,367,929
	- Increase/Decrease in payables	11	(44,518,816,292)	(319,959,835,091)
	- Increase/Decrease in prepaid expenses	12	(22,078,144,491)	1,174,506,906
	- Interest paid	14	(37,292,866,369)	(31,384,674,043)
	- Corporate income tax paid	15	(244,280,175,163)	(187,321,373,205)
	- Other payments from operating activities	17	(3,360,121,658)	(1,833,075,651)
	<b>Net cash flows (used in) from operating activities</b>	<b>20</b>	<b>1,398,617,197,790</b>	<b>1,706,777,416,232</b>
<b>II</b>	<b>Cash flows from investing activities</b>			
1	Acquisition and construction of fixed assets	21	(25,067,520,969)	(3,654,232,828)
2	Proceeds from sale, disposals of fixed assets	22	259,180,497	64,830,149
3	Expenditures on loans and purchase of debt instruments	23	(760,000,000,000)	-
4	Proceeds from lending or repurchase of debt instruments	24	200,000,000,000	-
7	Interest earned and dividends received	27	11,395,927,651	321,375,125
	<b>Net cash flows (used in) from investing activities</b>	<b>30</b>	<b>(573,412,412,821)</b>	<b>(3,268,027,554)</b>
<b>III</b>	<b>Cash flows from financing activities</b>			
1	Proceed from issuing shares	31	-	1,410,946,550,000
3	Proceeds from borrowings	33	1,240,600,005,543	2,387,744,838,452
4	Repayments of borrowings	34	(2,249,085,378,830)	(3,278,195,195,170)
6	Dividend paid	36	(146,779,551,960)	(128,864,170,850)
	<b>Net cash flows (used in) from financing activities</b>	<b>40</b>	<b>(1,155,264,925,247)</b>	<b>391,632,022,432</b>
	Net decrease in cash and cash equivalents	50	(330,060,140,278)	2,095,141,411,110
	<b>Cash and cash equivalents at beginning of period</b>	<b>60</b>	<b>879,548,130,711</b>	<b>355,454,838,957</b>
	The effects of changes in foreign exchange	61	200,740,749	
	<b>Cash and cash equivalents at ending of period</b>	<b>70</b>	<b>549,688,731,182</b>	<b>2,450,596,250,067</b>

Nguyen Thanh Dat  
Preparer

26 April 2023

Duong Quang Hai  
Chief Accountant

Le Tri Thong  
Chief Executive Officer



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
For Quarter 1 ended on 31 March 2023

**I. CORPORATE INFORMATION****Main business activities**

The Company's principal activities are to manufacture and to trade gold, silver, jewelry and gemstones, and to import and export jewelry in gold, silver and gemstones.

The Company has 385 stores in different provinces and cities in Vietnam.

The number of employees as of 31 March 2023 was 7,421 (as at 31 December 2022: 7,194).

**Corporate structure:** The Company has 3 subsidiaries, as follows:

**1. CAO Fine Jewelry Company Limited (CAF)** owned 100% by PNJ, the Business Registration Certificate No.0309279212 issued by the Department of Planning and Investment of Ho Chi Minh City on 14 August 2009. CFC's head office is located at 170E, Phan Dang Luu Street, Ward 3, Phu Nhuan District, Ho Chi Minh City, Vietnam.

**2. PNJ Laboratory Company Limited (PNJL)** owned 100% by PNJ, the Business Registration Certificate No.0310521330 issued by the Department of Planning and Investment of Ho Chi Minh City on 16 December 2010. PLC's head office is located at 302-304, Phan Xich Long Street, Phu Nhuan District, Ho Chi Minh City, Vietnam.

**3. PNJ Production and Trading Jewelry Company Limited (PNJP)** owned 100% by PNJ, the Business Registration Certificate No.0315018466 issued by the Department of Planning and Investment of Ho Chi Minh City on 28 April 2018. PNJP's head office is located at No.23 Street 14, Ward 5, Go Vap District, HCMC.

**II. BASIS OF PREPARATION****2.1 Applied accounting standards and system**

The consolidated financial statements of the Company and its subsidiaries ("the Group") are prepared in accordance with Vietnamese Enterprise Accounting System and Vietnamese Accounting Standards (VAS).

**2.2 Applied accounting documentation system**

The Company's applied accounting documentation system is the General Journal system.

**2.3 Fiscal year**

The Group's fiscal year applicable for the preparation of its consolidated financial statements starts on 1 January and ends on 31 December

**2.4 Accounting currency**

The consolidated financial statements are prepared in VND.

**2.5 Basis of consolidation**

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries for the period of Q1.2023 ended 31 March 2023.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Company obtains control, and continued to be consolidated until the date that such control ceases.

The financial statements of the Company and its subsidiaries used for consolidation are prepared for the same fiscal year and use consistent accounting policies.



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
For Quarter 1 ended on 31 March 2023

All intra-company balances, income and expenses and unrealized gains or losses resulting from intra-company transactions are fully eliminated.

Minority interests represent the portion of profit or loss and net assets of subsidiaries not held by the Group and are presented separately in the consolidated income statement and within the equity portion of the shareholders of the parent company on the consolidated balance sheet.

### III. SIGNIFICANT ACCOUNTING POLICIES

#### 3.1 *Changes in accounting policies and notes*

In addition to continue to apply Vietnam Accounting Standard No. 10 - Effects of changes in foreign exchange rates ("VAS 10") as in the previous year. The Group implemented Circular No. 179/2012 / TT-BTC regulations on recognition, assessment, treatment differences in the exchange rate set by the Ministry of Finance now issued October 24, 2012 ("Circular 179").

According to Circular 179, at the end of the year, the assets and liabilities denominated in foreign currencies are converted into VND at the bid rate of the commercial banks where the Group opened the account.

#### 3.2 *Cash and cash equivalents*

Cash and cash equivalents comprise cash on hand, cash at banks, cash in transit, short-term, highly liquid investments with an original maturity of less than three months that are readily convertible into known amounts of cash and that are not subject to an insignificant risk of change in value.

#### 3.3 *Receivables*

Receivables are presented in the consolidated financial statements at the carrying amounts due from customers and other debtors, after provision for doubtful debts.

The provision for doubtful debts represents amounts of outstanding receivables at the balance sheet date which are doubtful of being recovered at the end of fiscal year. Increases and decreases to the provision balance are recorded as general and administrative expense in reporting period.

#### 3.4 *Inventories*

Inventories are stated at the lower of cost incurred and net reliable value to bring each product to its present location and condition.

Net reliable value represents the estimated selling price of inventories in the normal course of business less the estimated costs of completion and the selling expenses.

The perpetual method is used to record inventories, which are valued as follows:

Merchandises, consumables, and raw materials	- cost of purchase on a weighted average basis.
Finished goods and work-in process	- cost of direct materials and labor plus attributable manufacturing overheads based on the normal operating capacity on a weighted average basis.

#### *Inventory provision*

An inventory provision is created for the estimated loss arising due to the impairment of value (through diminution, damage, obsolescence, etc.) of merchandise goods, raw materials, finished goods, and other inventories owned by the Group, based on appropriate evidence of impairment available at the end of fiscal year.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
For Quarter 1 ended on 31 March 2023

### 3.5 Fixed assets

Tangible and intangible fixed assets are stated at cost less accumulated depreciation or amortization.

The cost of a fixed asset comprises its purchase price and any directly attributable costs of bringing the fixed asset to working condition for its intended use.

When fixed assets are sold or retired, their cost and accumulated depreciation or amortization are removed from the consolidated balance sheet and any gain or loss resulting from their disposal is included in the consolidated income statement.

#### *Land use rights*

Land use right is recorded as an intangible fixed asset on the consolidated balance sheet when the Company obtained the land use right certificates. The costs of land use right comprise all directly attributable costs of bringing the land lot to the condition available for intended use.

The Group does not amortize the value of land use rights.

### 3.6 Depreciation and amortization

Depreciation of tangible fixed assets and amortization of intangible fixed assets are calculated on a straight-line method over the estimated useful life of each asset as follows:

Buildings and structures	5 – 25 years
Machinery and equipment	3 – 15 years
Motor vehicles	5 – 10 years
Office equipment	3 – 10 years
Computer software	3 – 5 years

The useful lives of the fixed assets and depreciation and amortization rates are reviewed periodically to ensure that the method and the period of the depreciation and amortisation are consistent with the expected pattern of economic benefits that will be derived from the use of fixed assets.

### 3.7 Borrowing costs

Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowings of the Group and are recorded as expense during the period in which they are

### 3.8 Prepayment expenses

Prepaid expenses are reported as short-term or long-term prepaid expenses on the consolidated balance sheet and are amortized over the period for which the amounts are paid or the period in which economic benefits are generated in relation to these expenses.

The following types of expenses are recorded as long-term prepaid expense and are amortized to the consolidated income statement.

- ▶ Prepaid rental includes land and shop rental prepaid for many years under operating lease contracts and are amortized over the lease term;
- ▶ Tools and consumables with large value issued in use and can be used for more than one year; and
- ▶ Others are amortized to the consolidated income statement over 2 to 3 years.

### 3.9 Investments in associates



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
For Quarter 1 ended on 31 March 2023

The Group's investment in its associates is accounted for using the equity method of accounting. An associate is an entity in which the Group has significant influence that is neither subsidiaries nor joint ventures. The Group generally deems they have significant influence if they have over 20% of the voting rights.

Under the equity method, the investment is carried in the consolidated balance sheet at cost plus post acquisition changes in the Group's share of net assets of the associates. Goodwill arising on acquisition of the associate is included in the carrying amount of the investment and is amortized over a 10-year year. The consolidated income statement reflects the share of the post-acquisition results of operation of the associate.

The share of post-acquisition profit (loss) of the associates is presented on face of the consolidated income statement and its share of post-acquisition movements in reserves is recognized in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. Dividends receivable from associates reduce the carrying amount of the investment.

The financial statements of the associates are prepared for the same reporting period and use the same accounting policies as the Group. Where necessary, adjustments are made to bring the accounting policies in line with those of the Group.

**3.10 Investments in securities and other investments**

Investments in securities and other investments are stated at their acquisition costs. Provision is made for any diminution in value of the investments at the balance sheet date in accordance with the guidance under the Circular No. 48/2019/TT-BTC issued by the Ministry of Finance on 8 August 2019

**3.11 Payables and accruals**

Payables and accrued expenses are recognized for future amounts paid in respect of goods and services received regardless of whether the Group has received the supplier's invoice.

**3.12 Provisions**

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event it is probable that an outflow resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation.

**3.13 Treasury shares**

Own equity instruments which are reacquired (treasury shares) are recognised at cost and deducted from equity. No gain or loss is recognised in profit or loss upon purchase, sale, issue or cancellation of the Group's own equity instruments.

**3.14 Appropriation of profit**

Net profit after tax is available for appropriation to shareholders after approval in the shareholders' meeting, and after making appropriation to reserve funds in accordance with the Group's Charter and Vietnam's regulatory requirements.

The Group maintains the following reserve funds which are appropriated from the Group's net profit after tax as proposed by the Board of Directors and subject to approval by shareholders at the annual general meeting.

- ▶ Investment and development funds

This fund is set aside for use in the Group's expansion of its operation or in-depth investments.

- ▶ Bonus and welfare funds

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
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This fund is set aside for the purpose of pecuniary rewarding and encouraging, common benefits and improvement of the employees' benefits, and presented as a liability on the consolidated balance sheet.

- ▶ Board of Directors and Board of Management operation fund

**3.15 Earnings per share**

Basic earnings per share amounts are calculated by dividing net profit after tax for the year attributable to ordinary shareholders of the Group (after adjusting for interest on the convertible preference shares) by the weighted average number of ordinary shares outstanding during the year.

**3.16 Revenue recognition**

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable, excluding trade discount, rebate and sales return. The following specific recognition criteria must also be met before revenue is recognized:

*Sale of goods*

Revenue is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer, usually upon the delivery of the goods.

*Services rendered*

Revenue is recognized when the service has been rendered.

*Interest*

Revenue is recognized as the interest accrues (taking into account the profits that the asset brings) unless collectability is in doubt.

*Dividends*

Income is recognized when the Group's entitlement as an investor to receive the dividend is established.

**3.17 Taxation**

Other taxes are applied in accordance with applicable tax laws in Vietnam.

*Current income tax*

Current income tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the taxation authorities, based on the tax rates and tax laws that are enacted as at the balance sheet date.

*Deferred income tax*

Deferred income tax is provided using the liability method on temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for interim financial reporting purposes.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
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**IV. EVENTS AND SIGNIFICANT TRANSACTIONS**

**1. CASH AND CASH EQUIVALENTS**

	<b>31/03/2023</b>	<b>31/12/2022</b>
Cash on hand	88,697,182,624	404,786,588,480
Cash at banks	292,872,333,851	428,427,918,705
Cash in transit	18,119,214,707	46,333,623,526
Cash equivalents	150,000,000,000	-
<b>TOTAL</b>	<b>549,688,731,182</b>	<b>879,548,130,711</b>

**2. FINANCIAL INVESTMENT**

	<b>31/03/2023</b>	<b>31/12/2022</b>
<b>a. Current</b>		
Term deposits	<b>720,000,000,000</b>	<b>200,000,000,000</b>
_OCB Bank	150,000,000,000	<b>200,000,000,000</b>
_Seabank	250,000,000,000	-
_Woori Bank	40,000,000,000	-
_Ban Viet Bank	50,000,000,000	-
_VIB bank	50,000,000,000	-
_HD Bank	180,000,000,000	-
<b>TOTAL</b>	<b>720,000,000,000</b>	<b>200,000,000,000</b>
<b>b. Non - current</b>		
<b>Investment in other entities</b>	-	-
_Dong A Bank JSC (EAB)	395,271,613,400	395,271,613,400
_Provision for long-term investments (EAB) (*)	(395,271,613,400)	(395,271,613,400)
<b>TOTAL</b>	<b>-</b>	<b>-</b>

(\*) As at 31 March 2023, Dong A Joint Stock Commercial Bank was still under special control by State Bank of Vietnam and shares are not transferable.

The "Group" holds 38,496,250 EAB shares corresponding EAB ownership ratio (ratio of voting rights) is 7.69%.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
For Quarter 1 ended on 31 March 2023

## 3. SHORT-TERM TRADE RECEIVABLES

	<b>31/03/2023</b>	<b>31/12/2022</b>
Diamond Le Duan	133,925,220	514,723,849
Nowzone Commercial Center	247,401,579	771,785,986
DayOne JSC	397,422,000	1,732,683,800
Sense Ca Mau	545,353,282	784,063,107
Gold Coast Nha Trang Building	595,118,990	1,309,856,377
Sense Ben Tre	708,160,617	905,772,564
Phu Nguyen Nga Co., Ltd	1,006,684,430	-
Fh Trautz Gmbh	1,097,775,632	-
Crescent Mall Q7	1,186,759,069	2,745,711,304
AIA Life Insurance Company Limited	1,202,142,420	1,202,142,420
Economical Delivery	1,333,715,527	881,947,065
Sense Can Tho	1,355,461,706	2,751,472,729
Aeon Hai Phong	1,731,135,731	2,459,044,120
Aeon Ha Noi	2,517,229,286	3,871,527,147
Aeonmall Ha Dong	2,561,159,397	3,455,906,062
Aeon Binh Duong	2,761,670,499	8,249,435,172
Aeon Tan Phu	2,941,129,848	7,799,727,008
Aeon Binh Tan	4,413,622,478	7,549,704,598
DC&D CO .	7,029,000,000	1,536,950,342
DHG Pharmaceutical Company Ltd - Branch	15,779,575,000	-
Others	27,629,519,674	8,010,254,009
<b>TOTAL</b>	<b>77,173,962,385</b>	<b>56,532,707,659</b>

Based on the cooperation agreement between the two parties, the commercial center and the shipping partner shall collect the sales proceeds and pay back to PNJ periodically.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
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**4. SHORT – TERM REPAYMENT TO SUPPLIERS**

	<b>31/03/2023</b>	<b>31/12/2022</b>
FPT. One Member Company Limited	-	747,500,000
Toan Trung Electronics Joint Stock Company	-	773,397,900
Trong Tin QC Production Co., Ltd	-	1,053,761,522
DC . Technology Company Limited	-	1,680,409,749
Website	-	2,066,520,000
Signora Décor JSC	-	2,921,926,361
Hong Chi VN Co., Ltd	-	5,299,037,100
Omega Art Srl	-	9,532,828,735
Untung Bersama Sejahtera	-	15,497,793,902
AND . Design Company Limited	597,285,556	651,140,163
NCTT Tita . Co., Ltd	690,977,500	859,950,000
Navitech Vietnam Company	824,488,862	667,044,326
Ocean Advertising Company	880,987,797	810,228,271
Dong A Bank - Nam Dinh Branch	1,528,624,140	1,528,624,140
Otec VN Co., Ltd	1,630,260,000	4,339,458,656
Nam Hung Construction Company	1,672,558,118	718,682,672
Ompar Srl	2,469,620,562	-
Others	16,660,356,540	19,754,533,716
<b>TOTAL</b>	<b>26,955,159,075</b>	<b>68,902,837,213</b>

**5. OTHER RECIEVABLES**

	<b>31/03/2023</b>	<b>31/12/2022</b>
<b>a. Current</b>		
_OCB Bank	-	6,054,794,521
_Hoang Gia Ngoc (Phan Ri)	4,009,596,154	4,009,596,154
_Trinh Son Nhut (Ca Mau)	7,043,947,458	7,043,947,458
_Advances to employees	8,041,185,925	4,092,287,274
_Others	5,607,055,316	16,440,544,738
<b>TOTAL</b>	<b>36,363,884,853</b>	<b>37,641,170,145</b>
<b>b. Non - current</b>		
_Long term deposit for renting stores	96,806,929,059	93,956,493,011
<b>TOTAL</b>	<b>96,806,929,059</b>	<b>93,956,493,011</b>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
For Quarter 1 ended on 31 March 2023

**6. SHORT – TERM LOAN RECEIVABLES**

	<b>31/03/2023</b>	<b>31/12/2022</b>
Golden Friend JSC	180,000,000,000	140,000,000,000
<b>TOTAL</b>	<b>180,000,000,000</b>	<b>140,000,000,000</b>

The balance represents unsecured loans with an interest rate of 10.5%/year, with a tenor of less than 12 months.

**7. INVENTORIES**

	<b>31/03/2023</b>	<b>31/12/2022</b>
Raw materials	635,003,238,576	993,959,155,489
Tools and supplies	48,718,574,533	51,100,087,913
Work in Progress	221,154,020,929	207,969,940,730
Finished goods	6,829,506,538,306	7,215,980,192,888
Merchandise goods	2,037,156,769,406	2,039,055,649,896
<b>TOTAL</b>	<b>9,771,539,141,750</b>	<b>10,508,065,026,916</b>

Inventories valued at VND 4,145,680,000,000 were pledged as collateral for short-term loans at commercial banks (Note number 11).

**8. REPAYMENTS****CURRENT**

	<b>31/03/2023</b>	<b>31/12/2022</b>
	-	-
Tools and supplies	14,052,532,424	15,245,340,375
Stores rental	34,699,664,016	35,846,009,519
IT expenses	11,167,608,528	13,747,510,963
Repair and maintenance expenses	4,245,321,678	4,030,110,219
Others	7,911,897,734	5,138,385,210
<b>TOTAL</b>	<b>72,077,024,380</b>	<b>74,007,356,286</b>

**NON – CURRENT**

	<b>31/03/2023</b>	<b>31/12/2022</b>
Tools and supplies	135,485,806,674	117,607,382,963
Stores rental	3,417,903,119	4,693,940,300
Repair and maintenance expenses	120,767,448,519	110,061,249,509
Others	7,800,134,628	11,294,017,978
<b>TOTAL</b>	<b>267,471,292,940</b>	<b>243,656,590,750</b>



Phu Nhuan Jewelry Joint Stock Company  
 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
 For Quarter 1 ended on 31 March 2023

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9. FIXED ASSETS:

9.1 TANGIBLE FIXED ASSETS

ITEMS	Buildings and structures	Machinery and equipment	Motor vehicles	Office equipment	Total
<b>Cost:</b>					
31/12/2022	156,288,864,503	343,086,176,101	49,011,257,769	124,395,039,068	672,781,337,441
Additions	779,059,766	20,237,981,159	836,943,400	1,820,481,649	23,674,465,974
Disposal	-	(36,880,000)	(502,286,636)	(111,969,000)	(651,135,636)
<b>31/03/2023</b>	<b>157,067,924,269</b>	<b>363,287,277,260</b>	<b>49,345,914,533</b>	<b>126,103,551,717</b>	<b>695,804,667,779</b>
In which,					
Asset are fully depreciated	2,057,555,204	153,790,202,595	4,066,685,490	48,834,618,330	208,749,061,619
Accumulated depreciation:					
31/12/2022	(68,122,628,374)	(247,139,307,538)	(26,553,267,368)	(91,231,582,414)	(433,046,785,694)
Depreciation for the year	(2,124,348,431)	(9,451,508,036)	(1,367,609,125)	(3,428,689,311)	(16,372,154,903)
Disposal	-	36,880,000	502,286,636	111,969,000	651,135,636
<b>31/03/2023</b>	<b>(70,246,976,805)</b>	<b>(256,553,935,574)</b>	<b>(27,418,589,857)</b>	<b>(94,548,302,725)</b>	<b>(448,767,804,961)</b>
Net carrying value:					
31/12/2022	88,166,236,129	95,946,868,563	22,457,990,401	33,163,456,654	239,734,551,747
<b>31/03/2023</b>	<b>86,820,947,464</b>	<b>106,733,341,686</b>	<b>21,927,324,676</b>	<b>31,555,248,992</b>	<b>247,036,862,818</b>

Buildings and machineries are used as collaterals to obtain loans from commercial banks (Note number 11).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Cont.)  
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**9.2 INTANGIBLE FIXED ASSETS**

ITEM	<i>Indefinite land and use rights</i>	<i>Computer software</i>	<i>Total</i>
<b>Cost:</b>			
31/12/2022	557,784,111,372	149,226,688,727	707,010,800,099
Additions			-
Disposal			-
31/03/2023	<b>557,784,111,372</b>	<b>149,226,688,727</b>	<b>707,010,800,099</b>
In which,			
Asset are fully depreciated		6,982,250,583	6,982,250,583
<b>Accumulated depreciation:</b>			
31/12/2022	-	(64,312,530,771)	(64,312,530,771)
Depreciation for the year	-	(4,331,114,301)	(4,331,114,301)
Disposal	-	-	-
31/03/2023	-	<b>(68,643,645,072)</b>	<b>(68,643,645,072)</b>
<b>Net carrying value:</b>			
31/12/2022	557,784,111,372	84,914,157,956	642,698,269,328
31/03/2023	<b>557,784,111,372</b>	<b>80,583,043,655</b>	<b>638,367,155,027</b>

**10. CONSTRUCTION IN PROCESS**

	<b>31/03/2023</b>	<b>31/12/2022</b>
Land use right in Di An - Binh Duong	26,137,767,250	26,137,767,250
Others	2,991,033,114	4,688,861,939
<b>TOTAL</b>	<b>29,128,800,364</b>	<b>30,826,629,189</b>

**11. SHORT TERM BORROWINGS**

	<b>31/03/2023</b>	<b>31/12/2022</b>
<b>a.Current</b>		
Loans from commercial bank	1,639,836,472,359	2,650,613,897,113
Loans from individuals	34,724,030,126	32,431,978,659
<b>TOTAL</b>	<b>1,674,560,502,485</b>	<b>2,683,045,875,772</b>

# Phu Nhuan Jewelry Joint Stock Company

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Cont.)  
As of date and for Quarter 1 ended on 31 March 2023

Details of bank loans are as follows:

	BEGINNING	DRAWDOWN	REPAYMENT	ENDING
<b>COMMERCIAL BANKS</b>	<b>2,650,613,897,113</b>	<b>1,234,239,823,550</b>	<b>2,245,017,248,304</b>	<b>1,639,836,472,359</b>
Vietnam Joint Stock Commercial Bank for Industry and Trade	723,362,916,970	333,901,690,955	614,634,968,570	442,629,639,355
Joint Stock Company Bank for Foreign Trade of Vietnam	739,188,711,128	38,472,184,072	623,412,938,928	154,247,956,272
Bank for Investment and Development of Vietnam JSC - Hoc Mon Branch	358,000,000,000	534,000,000,000	443,000,000,000	449,000,000,000
HSBC Bank	368,732,594,015	95,097,297,323	102,639,665,806	361,190,225,532
Military Commercial Joint Stock Bank	-	10,768,651,200	-	10,768,651,200
HCMC Development Joint Stock Commercial Bank	-	70,000,000,000	-	70,000,000,000
KEA Hanabank	-	100,000,000,000	-	100,000,000,000
Wooribank	90,030,949,200	40,000,000,000	90,030,949,200	40,000,000,000
The Siam Commercial Bank	213,298,725,800	12,000,000,000	213,298,725,800	12,000,000,000
China Construction Bank Corporation	108,000,000,000	-	108,000,000,000	-
CTBC Bank Co.,Ltd - HCMC Branch	50,000,000,000	-	50,000,000,000	-
<b>BORROWINGS</b>	<b>32,431,978,659</b>	<b>6,360,181,993</b>	<b>4,068,130,526</b>	<b>34,724,030,126</b>
<b>TOTAL</b>	<b>2,683,045,875,772</b>	<b>1,240,600,005,543</b>	<b>2,249,085,378,830</b>	<b>1,674,560,502,485</b>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Cont.)  
As of date and for Quarter 1 ended on 31 March 2023

Details of short-term loans at the end of the period are as follows :

	AMOUNT	MATURITY	INTEREST RATE	COLLATERAL
<b>SHORT-TERM LOANS IN VND</b>	<b>1,639,836,472,359</b>			
Vietnam Joint Stock Commercial Bank for Industry and Trade	442,629,639,355	From 10 April to 28 September 2023	7.2%	Inventories
Joint Stock Company Bank for Foreign Trade of Vietnam	154,247,956,272	From 10 April to 12 June 2023	6.9%	Inventories
Bank for Investment and Development of Vietnam JSC - Hoc Mon Branch	449,000,000,000	From 07 July to 21 August 2023	6.7%	Inventories
HSBC Bank	361,190,225,532	From 08 April to 27 July 2023	7.7%	Inventories
Military Commercial Joint Stock Bank	10,768,651,200	To 13 August 2023	7.5%	Unsecured
HCMC Development Joint Stock Commercial Bank	70,000,000,000	From 03 June to 08 June 2023	7.2%	Unsecured
KEA Hanabank - HCM Branch	100,000,000,000	From 20 August to 21 August 2023	7.3%	Unsecured
Wooribank - Bien Hoa Branch	40,000,000,000	To 10 September 2023	7.5%	Inventories
The Siam Commercial Bank	12,000,000,000	To 27 June 2023	6.8%	Unsecured
<b>BORROWINGS</b>	<b>34,724,030,126</b>			
<b>TOTAL</b>	<b>1,674,560,502,485</b>			

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Cont.)  
As of date and for Quarter 1 ended on 31 March 2023

**12. SHORT – TERM TRADE PAYABLES**

	<b>31/03/2023</b>	<b>31/12/2022</b>
Top Ten Co., Ltd	-	1,503,658,448
Jowissa Uhren Ag	-	1,524,869,231
Tri Linh Co., Ltd	-	2,237,954,489
Silvana Sa	-	4,026,654,130
Song Hanh Culture Joint Stock Company	4,560,000	2,362,258,000
Kobayashi Vina Co., Ltd	29,263,101	1,781,565,058
SAP Asia Pte.LTd	73,651,999	5,106,252,291
Tianjin Minghang Beauty Dazzling Je	781,244,757	2,002,097,393
Rosy Blue Jewellery (HK) Ltd.	960,349,983	17,440,357,917
Phuoc Thinh Thanh Company	1,107,074,572	4,189,514,921
Nguyen Duc Bay Private Business	1,159,370,186	698,038,900
Facebook Ireland Limited	1,204,031,028	2,826,628,727
CMC C&G Co., Ltd	1,269,378,000	2,325,802,000
Vietnam Golden Lotus Company	1,331,435,000	331,825,000
Yuto Packaging Technology Company	1,532,254,319	1,590,359,584
Dragonfly Co., Ltd	1,598,532,000	-
Vincom Shophouse Quang Ninh	1,598,532,000	-
Bao Ngoc Long Chau Company	1,598,532,000	-
Omega Art Srl	1,616,403,390	-
Nguyen Vinh Hieu (Retail customers)	1,622,553,196	-
KT . Trading Service Company	1,959,712,456	-
Co ba La Advertising Company Limited	2,593,206,000	-
Kien Nhan Tam Co., Ltd	2,599,296,000	-
IBC Company	1,062,200,000	-
Nhat Vy Gemstone Company	4,667,999,000	3,147,587,000
Christy Gem	4,742,631,591	5,267,832,192
Shine Jewels	5,442,529,439	-
PR Viet Company Limited	5,472,588,000	3,275,823,600
Vinh Hien Gems Company	5,963,716,000	-
Kien Thanh Tai Jewelry Company	7,092,103,200	-
Hung Kim Loan Company Limited	8,938,873,916	-
KGK Diamond Co., Ltd	9,037,331,010	-
Hung Kim Loan Company Limited	14,483,136,000	1,288,875,680
Forte Jewellery (HK)	122,538,428,412	55,143,909,736
Fineese Impex Ltd	217,072,998,395	98,320,888,917
Others	82,391,916,512	60,820,086,281
<b>TOTAL</b>	<b><u>513,545,831,462</u></b>	<b><u>277,212,839,495</u></b>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Cont.)  
As of date and for Quarter 1 ended on 31 March 2023

**13. ARCUAL EXPENSES**

	<b>31/03/2023</b>	<b>31/12/2022</b>
Advertising and marketing expenses	46,082,440,909	64,013,894,164
Interest expenses	3,472,336,836	6,375,209,912
Other expenses	<u>23,139,433,705</u>	<u>28,141,073,140</u>
<b>TOTAL</b>	<b><u>72,694,211,450</u></b>	<b><u>98,530,177,216</u></b>

**14. TAXES AND OTHER RECEIVABLES FROM PAYABLES TO THE STATE BUDGET****Q1/2023**

	Opening period	Receivable/Payable in the period	Received/Paid in the period	Closing period
<b>a.Receivables</b>				
Valued added tax from import	-	64,574,768,611	64,574,768,611	-
Deductible value added tax	5,866,940,272	3,481,223,853	4,692,273,432	4,655,890,693
Import - Export tax	-	23,240,556,229	23,240,556,229	-
Corporate income tax		96,858,321		96,858,321
<b>TOTAL</b>	<b>5,866,940,272</b>	<b>91,393,407,014</b>	<b>92,507,598,272</b>	<b>4,752,749,014</b>
<b>b.Payables</b>				
Valued added tax	38,374,833,031	233,995,115,958	232,961,028,779	39,408,920,210
Corporate income tax	241,315,151,897	194,769,308,023	244,044,564,358	192,039,895,562
Personal income tax	8,706,023,120	65,469,581,590	69,880,236,893	4,295,367,817
Others	4,589,353,879	1,750,607,813	1,750,107,813	4,589,853,879
<b>TOTAL</b>	<b>292,985,361,927</b>	<b>495,984,613,384</b>	<b>548,635,937,843</b>	<b>240,334,037,468</b>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Cont.)  
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**15. OTHER PAYABLES**

	<b>31/03/2023</b>	<b>31/12/2022</b>
<b>a. Current</b>		
Pham Gia Phat Company Limited	-	3,146,448,988
Trade Union Fund	1,411,714,951	1,537,162,820
Vietnam Golden Lotus Company	2,447,140,256	11,530,588,801
Bonus of the Board of Management and the Board of Directors	8,158,663,952	11,418,221,742
Dividend payment	14,896,675,547	161,676,227,507
Accrued payroll expense	6,369,762,840	5,293,789,888
Others	39,356,710,249	32,566,653,373
<b>TOTAL</b>	<b>72,640,667,795</b>	<b>227,169,093,119</b>
<b>b. Non-current</b>		
_Deposit for store rental	218,668,000	218,668,000
<b>TOTAL</b>	<b>218,668,000</b>	<b>218,668,000</b>

**16. OWNER'S EQUITY**

The additional capital from the private placement and the ESOP 2021 issuance is VND 1,447,266,530. The plan to use capital is as follows:

Unit: VND mn

No.	Purposes	Budget	Estimated time of disbursement	Disbursement to Q1.2023
1	Strengthening production capacity: Expanding production plant at PNJP to increase production capacity, serving retail segment	285,000	Q2/2022 to Q3/2023	57,112
2	Improve and innovate production technology, product	70,000	Q3/2022 to Q1/2023	4,000
3	Expansion of jewelry market: develop retail store network in width (geography) and depth (product lines)	785,000	Q2/2022 to Q2/2023	785,000
4	Implement the digital transformation roadmap	285,000	Q2/2022 to Q2/2023	28,300
	<b>Total</b>	<b>1,425,000</b>		<b>874,412</b>

**Phu Nhuan Jewelry Joint Stock Company**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
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**16. OWNER'S EQUITY (Cont.)**

	Share capital	Share premium	Treasury share	Investment and Development Fund	Undistributed earnings	Total
<b>Opening balance of the previous period (01.01.2022)</b>	<b>2,276,123,620,000</b>	<b>991,261,882,458</b>	<b>(4,908,890,000)</b>	<b>800,503,556,918</b>	<b>1,949,653,810,877</b>	<b>6,012,633,980,253</b>
Charter capital increase	186,354,980,000	1,260,911,550,000				1,447,266,530,000
Charter capital decrease	(762,400,000)	(797,400,000)	1,524,800,000			(35,000,000)
Net profit for the year					1,810,691,843,397	1,810,691,843,397
Dividend declared					(762,662,698,800)	(762,662,698,800)
Treasury shares						
Profit appropriation				411,617,000,000	(475,417,000,000)	(63,800,000,000)
<i>Investment and development fund</i>				411,617,000,000	(411,617,000,000)	-
<i>Transfer to bonus and welfare fund</i>					(51,452,000,000)	-
<i>Board of Directors fund</i>					(12,348,000,000)	-
<b>previous period (31.12.2022)</b>	<b>2,461,716,200,000</b>	<b>2,251,376,032,458</b>	<b>(3,384,090,000)</b>	<b>1,212,120,556,918</b>	<b>2,522,265,955,474</b>	<b>8,444,094,654,850</b>
Increasing charter capital (*)	819,975,680,000	(819,975,680,000)				-
Decreasing charter capital					748,593,747,032	748,593,747,032
Net profit for the period						
Dividend declared						
Profit appropriation						
<i>Investment and development fund</i>						
<i>Transfer to bonus and welfare fund</i>						
<i>Board of Directors fund</i>						
<b>Closing balance of the current period (31.03.2023)</b>	<b>3,281,691,880,000</b>	<b>1,431,400,352,458</b>	<b>(3,384,090,000)</b>	<b>1,212,120,556,918</b>	<b>3,270,859,702,506</b>	<b>9,192,688,401,882</b>

Note :

(\*) On January 30, 2023, PNJ announced that it had amended Clause 2, Article 14 of the Company's Charter and Operation after completing the issuance of shares to increase capital from equity capital.



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
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**17. REVENUE****17.1 Revenue from goods sold and services rendered**

	<b>Q1/2023</b>	<b>Q1/2022</b>
<b>Gross revenue, in which</b>	<b>9,890,322,046,882</b>	<b>10,229,010,768,820</b>
<i>Sales of gold, silver and jewelry</i>	9,830,428,091,970	10,144,341,726,145
<i>Sales of other goods,</i>	45,906,111,242	65,426,936,127
<i>Rendering services</i>	13,987,843,670	19,242,106,548
Goods returned	94,635,550,449	86,293,516,235
<b>Net revenue, in which</b>	<b>9,795,686,496,433</b>	<b>10,142,717,252,585</b>
<i>Sale of gold, silver and jewelry</i>	9,735,792,541,521	10,058,048,209,910
<i>Sale of other goods</i>	45,906,111,242	65,426,936,127
<i>Rendering services</i>	13,987,843,670	19,242,106,548

**17.2 Financial income**

	<b>Q1/2023</b>	<b>Q1/2022</b>
Interest income	11,066,899,165	348,602,965
Gain/loss from foreign exchange	3,061,338,816	4,757,983,601
<b>Total</b>	<b>14,128,237,981</b>	<b>5,106,586,566</b>

**18. COST OF GOODS SOLD AND SERVICES RENDERED**

	<b>Q1/2023</b>	<b>Q1/2022</b>
Cost of jewelry	7,854,087,473,233	8,343,632,860,760
Cost of watches, accessories	38,823,937,236	35,604,099,357
Cost of rendering services	2,822,988,850	2,688,580,402
<b>Total</b>	<b>7,895,734,399,319</b>	<b>8,381,925,540,519</b>

**19. FINANCIAL EXPENSES**

	<b>Q1/2023</b>	<b>Q1/2022</b>
Interest expense	34,050,208,964	30,925,803,942
Other financial expense	3,666,068,632	2,127,944,325
Foreign exchange loss	588,405,119	1,482,875,421
<b>Total</b>	<b>38,304,682,715</b>	<b>34,536,623,688</b>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
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**20. SELLING, GENERAL AND ADMINISTRATIVE EXPENSES**

	<b>Q1/2023</b>	<b>Q1/2022</b>
Payroll cost	568,183,729,196	460,075,487,523
Materials, packaging	19,546,856,041	15,472,606,313
Tools and supplies	31,472,872,345	25,309,805,494
Depreciation	13,569,434,371	12,224,074,672
Outside services	228,695,665,521	219,298,742,426
Others	73,070,745,814	85,781,616,464
<b>TOTAL</b>	<b>934,539,303,288</b>	<b>818,162,332,892</b>

**21. CORPORATE INCOME TAX**

The tax returns filed by Company are subject to examination by the tax authorities. As the application of tax laws and regulations is susceptible to varying interpretations, the amounts reported in the consolidated interim financial statements could change at a later date upon final determination by the tax authorities.

	<b>Q1/2023</b>	<b>Q1/2022</b>
Profit before tax	943,169,280,848	913,285,975,874
<b>Taxable profit</b>	<b>973,846,540,115</b>	<b>962,673,476,470</b>
Corporate income tax rate	20%	20%
<b>Current CIT</b>	<b>194,769,308,023</b>	<b>192,534,695,294</b>

**22. OFF – BALANCE SHEET ITEMS****a) Operating Lease Commitments**

As at 31 March 2023, lease payments paid under operating leases commitments are as follows:

	<b>Q1/2023</b>	<b>Q1/2022</b>
Within next year	294,354,787,084	259,015,635,522
From 2 to 5 years	912,657,129,517	791,081,695,731
Over 5 years	384,681,593,878	357,593,429,596
<b>Total</b>	<b>1,591,693,510,478</b>	<b>1,407,690,760,849</b>

**a) Foreign Exchange:**

	<b>31/03/2023</b>	<b>31/12/2022</b>
	-	-
USD	668,364	806,937
GBP	1,625	1,625
AUD	911	919
EUR	1,648	3,653
Gold taels (mace)	18,495	7,903

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
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**23. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES***Market risk*

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market prices comprise four types of risk: interest rate risk, currency risk, commodity price risk and other price risk, such as equity price risk. Financial instruments affected by market risk include loans.

*Interest rate risk*

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group's exposure to market risk for changes in interest rate relates primarily to the Group's loans with floating interest rates.

The Group manages its interest rate risk by keeping close watch on relevant market situation, in order to contemplate and adapt its leverage level as well as financing strategies to the prevailing situation.

*Foreign currency risk*

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Group's exposure to the risk of changes in foreign exchange rates relates primarily to the Group's operating activities. Risks due to changes in exchange rates of the Group is insignificant.

*Commodity price risk*

The Group exposes to commodity price risk in relation to purchase of certain commodities. The Group manages its commodity prices risk by keeping close watch on relevant information and situation of commodity market in order to properly manage timing of purchases, production plans and inventories level. The Group does not employ any derivative financial instruments to hedge its commodity price risk.

*Credit risk*

Credit risk is the risk that counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risk from its operating activities (primarily for trade receivables) and from its financing activities, including deposits with banks, foreign exchange operations and other financial instruments

*Trade receivables*

Customer credit risk is managed by the Group based on its established policy, procedures and control. The Group's exposure to credit risk in relation with receivables is mainly influenced by the individual characteristics of each customer. The Group mostly has cash sale which are not exposure to the credit risk.

Outstanding customer receivables are regularly monitored. In terms of account receivables of oversea customers, the Group is guaranteed by a third bank. For large clients, the Group considers the decline in credit quality of each customer at reporting date.

*Bank deposits*

The Group's bank balances are mainly maintained with well-known banks in Vietnam. The Group evaluates the concentration of credit risk in respect to bank deposit as low.

*Liquidity risk*

The liquidity risk is the risk that the Group will encounter difficulty in meeting financial obligation due to shortage of funds. The Group's exposure to liquidity risk arises primarily from mismatches of maturities of financial assets and liabilities.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As of date and for Quarter 1 ended on 31 March 2023

The Group monitors its liquidity risk by maintaining a level of cash, cash equivalents and bank loans deemed adequate by management to finance the Group's operations.

*Collateral*

The Group has pledged its fixed assets, inventories in order to fulfil the collateral requirements for loans obtained from commercial banks.

The Group did not hold any collateral of other parties at 31 December 2022 and 31 March 2023.

**24. FACTORS IMPACT ON BUSINESS PERFORMANCE IN Q1.2023**

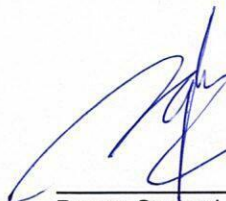
In the context of the overall purchasing power of the market decreased in Q1.2023, PNJ made efforts to maintain net revenue of 9,796 VND bn, down slightly by 3.4% compared to the record high of the same period in Q1.2022, in which:

- Jewelry retail revenue was similar to the same period last year, thanks to the company's efforts in launching new collections, implementing many effective marketing campaigns and programs to attract more new customers.
- Wholesale jewelry sales decreased by 19.2% yoy due to the overall decline of the market.
- 24K gold revenue decreased slightly compared to the same period in 2022

Profit after tax reached 749 VND bn, up 3.8% over the same period. This is a new record surpassing the previous year's record thanks to F5 activity - pressing the regenerate button in inventory optimization operation and product lines structure.



Nguyen Thanh Dat  
Preparer  
26 April 2023



Duong Quang Hai  
Chief Accountant



Le Tri Thong  
Chief Executive Officer

